

Condensed Consolidated Interim Financial Statements  
(In U.S. dollars)

**CONSTELLATION  
SOFTWARE INC.**

For the three months ended March 31, 2012 and 2011

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Financial Position  
(In thousands of U.S. dollars)

(Unaudited)

	March 31, 2012	December 31, 2011
<b>Assets</b>		
Current assets:		
Cash	\$ 48,813	\$ 33,492
Equity securities available-for-sale (note 5)	23,382	21,222
Accounts receivable	103,100	100,398
Work in progress	29,209	26,244
Inventories	15,205	13,539
Other assets (note 6)	27,702	25,633
	<u>247,411</u>	<u>220,528</u>
Non-current assets:		
Property and equipment	14,401	14,591
Deferred income taxes	101,636	99,659
Other assets (note 6)	26,205	28,005
Intangible assets	262,756	267,792
	<u>404,998</u>	<u>410,047</u>
<b>Total assets</b>	<b>\$ 652,409</b>	<b>\$ 630,575</b>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Bank indebtedness (note 7)	\$ 11,198	\$ -
Accounts payable and accrued liabilities	80,158	114,952
Dividends payable (note 10)	21,192	-
Deferred revenue	207,032	181,450
Provisions (note 8)	3,162	3,555
Acquired contract liabilities	1,438	4,750
Acquisition holdback payments	13,254	11,378
Income taxes payable	7,058	4,751
	<u>344,492</u>	<u>320,836</u>
Non-current liabilities:		
Deferred income taxes	12,423	11,259
Acquired contract liabilities	29,365	28,051
Acquisition holdback payments	2,723	2,474
Other liabilities	10,725	11,675
	<u>55,236</u>	<u>53,459</u>
<b>Total liabilities</b>	<b>399,728</b>	<b>374,295</b>
Shareholders' equity (note 10):		
Capital stock	99,283	99,283
Accumulated other comprehensive income	10,630	6,961
Retained earnings	142,768	150,036
	<u>252,681</u>	<u>256,280</u>
Subsequent events (notes 10,15,17)		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 652,409</b>	<b>\$ 630,575</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Comprehensive Income  
(In thousands of U.S. dollars, except per share amounts)

Three months ended March 31, 2012 and 2011

(Unaudited)

	2012	2011 (Recast - Note 2)
Revenue (note 11)	\$ 195,278	\$ 177,632
Expenses		
Staff	105,631	95,919
Hardware	12,227	12,121
Third party license, maintenance and professional services	14,246	12,663
Occupancy	4,625	4,588
Travel	8,246	6,268
Telecommunications	2,497	2,537
Supplies	3,432	4,163
Professional fees	1,845	2,136
Other	3,262	2,203
Depreciation	1,718	2,126
Amortization of intangible assets	19,275	18,525
	177,004	163,249
Foreign exchange loss	208	2,065
Equity in net loss of equity investees	882	-
Finance income (note 12)	(1,069)	(368)
Finance costs (note 12)	1,018	1,161
	1,039	2,858
Profit before income tax	17,235	11,525
Current income tax expense	4,803	3,008
Deferred income tax recovery	(1,492)	(53,971)
Income tax expense (recovery) (note 9)	3,311	(50,963)
Net income	13,924	62,488
Net change in fair value		
on available-for-sale financial		
assets during the period	3,848	3,325
Net unrealized foreign exchange adjustment		
gain on available-for-sale financial		
assets during the period	121	209
Amounts reclassified to profit during the period		
related to realized gains on		
available-for-sale investments	(1,032)	(334)
Foreign currency translation differences from foreign operations	1,141	1,103
Current tax expense	(78)	-
Deferred tax expense	(331)	(480)
Other comprehensive income for the period, net of income tax	3,669	3,823
Total comprehensive income for the period	\$ 17,593	\$ 66,311
Earnings per share		
Basic and diluted (note 13)	\$ 0.66	\$ 2.95

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Changes in Equity  
(In thousands of U.S. dollars)

Three months ended March 31, 2012  
(Unaudited)

	Capital stock	Accumulated other comprehensive income/(loss)		Total accumulated other comprehensive income/(loss)	Retained earnings	Total
		Cumulative translation account	Amounts related to gains/losses on available-for-sale financial assets			
<b>Balance at January 1, 2012</b>	<b>\$ 99,283</b>	<b>\$ 182</b>	<b>\$ 6,779</b>	<b>\$ 6,961</b>	<b>\$ 150,036</b>	<b>\$ 256,280</b>
<i>Total comprehensive income for the period</i>						
Net income					13,924	13,924
<i>Other comprehensive income (loss)</i>						
Net change in fair value on available-for-sale financial assets during the period			3,848	3,848	-	3,848
Net unrealized foreign exchange adjustment gain (loss) on available-for-sale financial assets during the period			121	121	-	121
Amounts reclassified to profit during the period related to realized gains on available-for-sale investments			(1,032)	(1,032)	-	(1,032)
Foreign currency translation differences from foreign operations		1,141		1,141	-	1,141
Current tax expense		(78)		(78)		(78)
Deferred tax expense		(11)	(320)	(331)	-	(331)
<b>Total other comprehensive income for the period</b>		<b>1,052</b>	<b>2,617</b>	<b>3,669</b>	<b>-</b>	<b>3,669</b>
<b>Total comprehensive income for the period</b>		<b>1,052</b>	<b>2,617</b>	<b>3,669</b>	<b>13,924</b>	<b>17,593</b>
Transactions with owners, recorded directly in equity						
Dividends to owners of the Company (note 10)					(21,192)	(21,192)
<b>Balance at March 31, 2012</b>	<b>\$ 99,283</b>	<b>\$ 1,234</b>	<b>\$ 9,396</b>	<b>\$ 10,630</b>	<b>\$ 142,768</b>	<b>\$ 252,681</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Changes in Equity  
(In thousands of U.S. dollars)

Three months ended March 31, 2011  
(Unaudited)

	Capital stock	Accumulated other comprehensive income/(loss)		Total accumulated other comprehensive income/(loss)	Retained earnings (Recast - Note 2)	Total
		Cumulative translation account	Amounts related to gains/losses on available-for-sale financial assets			
<b>Balance at January 1, 2011</b>	<b>\$ 99,283</b>	<b>\$ 432</b>	<b>\$ 7,143</b>	<b>\$ 7,575</b>	<b>\$ 36,193</b>	<b>\$ 143,051</b>
<i>Total comprehensive income for the period</i>						
Net income					62,488	62,488
<i>Other comprehensive income (loss)</i>						
Net change in fair value on available-for-sale financial assets during the period			3,325	3,325	-	3,325
Net unrealized foreign exchange adjustment gain (loss) on available-for-sale financial assets during the period			209	209	-	209
Amounts reclassified to profit during the period related to realized gains on available-for-sale investments			(334)	(334)	-	(334)
Foreign currency translation differences from foreign operations		1,103	-	1,103	-	1,103
Deferred tax expense			(480)	(480)	-	(480)
<b>Total other comprehensive income (loss) for the period</b>		<b>1,103</b>	<b>2,720</b>	<b>3,823</b>	<b>-</b>	<b>3,823</b>
<b>Total comprehensive income for the period</b>		<b>1,103</b>	<b>2,720</b>	<b>3,823</b>	<b>62,488</b>	<b>66,311</b>
Transactions with owners, recorded directly in equity						
Dividends to owners of the Company (note 10)					(42,384)	(42,384)
<b>Balance at March 31, 2011</b>	<b>\$ 99,283</b>	<b>\$ 1,535</b>	<b>\$ 9,863</b>	<b>\$ 11,398</b>	<b>\$ 56,297</b>	<b>\$ 166,978</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Cash Flows  
(In thousands of U.S. dollars)

Three months ended March 31, 2012 and 2011  
(Unaudited)

	2012	2011
		(Recast - Note 2)
Cash flows from operating activities:		
Net income	\$ 13,924	\$ 62,488
Adjustments for:		
Depreciation	1,718	2,126
Amortization of intangible assets	19,275	18,525
Equity in net earnings of equity investees	882	-
Finance income	(1,069)	(368)
Finance costs	1,018	1,161
Income tax expense (recovery)	3,311	(50,963)
Foreign exchange loss	208	2,065
Change in non-cash operating working capital (note 16)	(24,344)	(13,376)
Income taxes paid	(2,702)	(2,379)
Net cash flows from operating activities	12,221	19,279
Cash flows from financing activities:		
Interest paid	(336)	(887)
Increase in other non current liabilities	(200)	87
Increase in bank indebtedness, net	13,000	38,644
Credit facility financing fees	(1,840)	-
Dividends paid	-	(42,384)
Net cash flows from financing activities	10,624	(4,540)
Cash flows from investing activities:		
Acquisition of businesses, net of cash acquired (note 4)	(7,807)	(10,391)
Post-acquisition settlement payments, net of receipts	(501)	(1,052)
Purchases of available-for-sale equity securities	-	(1,249)
Proceeds from sale of available-for-sale equity securities	1,808	643
Increase in restricted cash	-	450
Interest received	38	37
Property and equipment purchased	(1,290)	(2,599)
Cash flows provided for (used in) investing activities	(7,752)	(14,161)
Effect of currency translation adjustment on cash and cash equivalents	228	(1,346)
Increase (decrease) in cash and cash equivalents	15,321	(768)
Cash, beginning of period	33,492	30,911
Cash, end of period	\$ 48,813	\$ 30,143

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## Notes to the consolidated financial statements

- |   |   |
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# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 1. Reporting entity

Constellation Software Inc. ("Constellation") is a company domiciled in Canada. The address of Constellation's registered office is 20 Adelaide Street East, Suite 1200, Toronto, Ontario, Canada. The condensed consolidated interim financial statements of Constellation as at and for the three month period ended March 31, 2012 comprise Constellation and its subsidiaries (together referred to as the "Company") and the Company's interest in associates. The Company, through its operating groups, is engaged principally in the development, installation and customization of software relating to the markets listed below, and in the provision of related professional services and support.

### Public Sector:

Public transit operators	Asset management	Public safety
Para transit operators	Criminal justice	Healthcare
School transportation	Law enforcement	Public housing authorities
Non-emergency medical	Taxi dispatch	Housing finance agencies
Ride share	Electric utilities	Municipal treasury & debt systems
Local government	Water utilities	Real estate brokers and agents
Agri-business	Municipal systems	Court
Rental	School administration	

### Private Sector:

Private clubs & daily fee golf courses	Homebuilders	Cabinet manufacturers
Construction	Lease management	Made-to-order manufacturers
Food services	Winery management	Window and other dealers
Health clubs	Buy here pay here dealers	Multi-carrier shipping
Moving and storage	RV and marine dealers	Supply chain optimization
Metal service centers	Pulp & paper manufacturers	Multi-channel distribution
Attractions	Real estate brokers and agents	Wholesale distribution
Leisure centers	Outdoor equipment dealerships	Third party logistics
Education	Window manufacturers	



# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 2. Basis of presentation

### (a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34") as issued by the International Accounting Standards Board ("IASB") and using the accounting policies disclosed in Note 3 of the Company's 2011 annual consolidated financial statements.

The policies applied in these condensed consolidated interim financial statements are based on International Financial Reporting Standards ("IFRS") issued and outstanding as of May 2, 2012, the date the Board of Directors approved the condensed consolidated interim financial statements. Any subsequent changes to IFRS that are given effect in the Company's annual consolidated financial statements for the year ending December 31, 2012 could result in a restatement of these condensed consolidated interim financial statements.

These condensed consolidated interim financial statements should be read in conjunction with the Company's 2011 annual consolidated financial statements.

#### Recast of prior period financial information

Net income for the three months ended March 31, 2011 has been adjusted to correct for an error. This error resulted in a reduction of the deferred income tax recovery recognized in profit and loss for the period totalling \$1,741. Accordingly, the condensed consolidated interim statements of comprehensive income, changes in equity, and cash flows for the three months ended March 31, 2011 have been adjusted for this correction.

	Previously Reported	Recast
Deferred income tax recovery	(55,712)	(53,971)
Net income	64,229	62,488
Earnings per share		
Basic and diluted	\$ 3.03	\$ 2.95

### (b) Basis of measurement

The condensed consolidated interim financial statements have been prepared on the historical cost basis except for available-for-sale financial assets, certain assets and liabilities initially recognized in connection with business combinations, and derivative financial instruments, which are measured at fair value.

### (c) Functional and presentation of currency

The condensed consolidated interim financial statements are presented in U.S. dollars, which is Constellation's functional currency.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements  
(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)  
Three months ended March 31, 2012 and 2011  
(Unaudited)

## **(d) Use of estimates and judgements**

The preparation of the condensed consolidated interim financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Estimates are based on historical experience and other assumptions that are considered reasonable in the circumstances. The actual amount or values may vary in certain instances from the assumptions and estimates made. Changes will be recorded, with corresponding effect in profit or loss, when, and if, better information is obtained.

## **3. Significant accounting policies**

The significant accounting policies used in preparing these condensed consolidated interim financial statements are unchanged from those disclosed in the Company's 2011 annual consolidated financial statements, and have been applied consistently to all periods presented in these condensed consolidated interim financial statements.

The accounting policies have been applied consistently by the Company's subsidiaries.

### New standards and interpretations not yet adopted

A number of new standards, and amendments to standards and interpretations, are not yet effective for the year ended December 31, 2012, and have not been applied in preparing these consolidated financial statements. The relevant standards are listed below.

#### ***IFRS 9 Financial Instruments***

IFRS 9 (2010) supersedes IFRS 9 (2009) and is effective for annual periods beginning on or after January 1, 2015, with early adoption permitted. For annual periods beginning before January 1, 2015, either IFRS 9 (2009) or IFRS 9 (2010) may be applied.

The Company intends to adopt IFRS 9 (2010) in its financial statements for the annual period beginning on January 1, 2015. The extent of the impact of adoption of IFRS 9 (2010) has not yet been determined.

#### ***Amendments to IFRS 7 Disclosures – Transfers of Financial Assets***

The Company does not expect the amendments to have a material impact on the financial statements, because of the nature of the Company's operations and the types of financial assets that it holds.

#### ***IFRS 10 Consolidated Financial Statements***

The Company intends to adopt IFRS 10 in its financial statements for the annual period beginning on January 1, 2013. The Company does not expect IFRS 10 to have a material impact on the financial statements.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## ***IFRS 11 Joint Arrangements***

The Company intends to adopt IFRS 11 in its financial statements for the annual period beginning on January 1, 2013. The Company does not expect IFRS 11 to have a material impact on the financial statements.

## ***IFRS 12 Disclosure of Interests in Other Entities***

The Company intends to adopt IFRS 12 in its financial statements for the annual period beginning on January 1, 2013. The Company does not expect the amendments to have a material impact on the financial statements, because of the nature and extent of the Company's interests in other entities.

## ***IFRS 13 Fair Value Measurement***

The Company intends to adopt IFRS 13 prospectively in its financial statements for the annual period beginning on January 1, 2013. The extent of the impact of adoption of IFRS 13 has not yet been determined.

## ***Amendments to IAS 28 Investments in Associates and Joint Ventures***

The Company intends to adopt the amendments in its financial statements for the annual period beginning on January 1, 2013. The extent of the impact of adoption of the amendments has not yet been determined.

## ***Amendments to IAS 1 Presentation of Financial Statements***

The Company intends to adopt the amendments in its financial statements for the annual period beginning on January 1, 2013. As the amendments only require changes in the presentation of items in other comprehensive income, the Company does not expect the amendments to IAS 1 to have a material impact on the financial statements.

## ***Amendments to IAS 19 Employee Benefits***

The Company intends to adopt the amendments in its financial statements for the annual period beginning on January 1, 2013. The extent of the impact of adoption of the amendments has not yet been determined.

## ***Amendments to IAS 32 and IFRS 7, Offsetting Financial Assets and Liabilities***

The Company intends to adopt the amendments to IFRS 7 in its financial statements for the annual period beginning on January 1, 2013, and the amendments to IAS 32 in its financial statements for the annual period beginning January 1, 2014. The extent of the impact of adoption of the amendments has not yet been determined.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

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(Unaudited)

## 4. Business acquisitions

During the three months ended March 31, 2012, the Company closed four acquisitions for aggregate cash consideration of \$9,138 plus cash holdbacks of \$2,682, resulting in total consideration of \$11,820. The Company acquired 100% of the shares of all four companies. The holdbacks are payable over a 3-year period and are adjusted, as necessary, for claims under the respective representations and warranties of the agreements.

The acquisitions include software companies catering to health clubs, school administration, and asset management, all of which are software businesses similar to existing businesses operated by the Company. The acquisitions have been accounted for using the acquisition method with the results of operations included in these condensed consolidated interim financial statements from the date of each acquisition. The goodwill recognized in connection with these acquisitions is primarily attributable to the application of Constellation's best practices to improve the operations of the companies acquired, and to a lesser extent, synergies with existing businesses of Constellation and other intangibles that do not qualify for separate recognition including assembled workforce. Goodwill in the amount of \$1,159 is expected to be deductible for income tax purposes.

Due to the complexity and timing of certain acquisitions made in the latter part of the quarter, the Company is still in the process of determining and finalizing the fair value of the assets and liabilities acquired as part of the acquisitions. The amounts determined on a provisional basis generally relate to net tangible asset assessments and measurement of the assumed liabilities. Two of the acquisitions have been included in the private reportable segment and two have been included in the public reportable segment.

	Public Sector	Private Sector	Consolidated
Assets acquired:			
Cash	\$ 1,302	\$ 29	\$ 1,331
Accounts receivable	1,578	763	2,341
Other current assets	220	588	808
Property and equipment	129	33	162
Technology assets	6,063	1,274	7,337
Customer assets	3,269	403	3,672
	12,561	3,090	15,651
Liabilities assumed:			
Current liabilities	1,101	743	1,844
Deferred revenue	1,969	526	2,495
Deferred income taxes	-	407	407
Other long term liabilities	83	161	244
	3,153	1,837	4,990
Goodwill	1,159	-	1,159
<b>Total cash consideration</b>	<b>\$ 10,567</b>	<b>\$ 1,253</b>	<b>\$ 11,820</b>

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

The acquisitions include contingent consideration payable on the achievement of certain revenue targets. The obligation for contingent consideration for acquisitions during the three months ended March 31, 2012 has been recorded at its estimated fair value, which has been determined to be \$637 at the various acquisition dates. As part of these arrangements, which included both the maximum and unlimited contingent consideration amounts, the estimated outcome is not expected to exceed a maximum of \$1,730. Aggregate contingent consideration of \$7,769 (December 31, 2011 - \$7,166) has been reported in the statement of financial position at its estimated fair value relating to applicable acquisitions completed in the current and prior periods.

The 2012 business acquisitions contributed revenue of \$1,453 and net loss of \$167 during the three months ended March 31, 2012. Revenue and net loss amounts from acquisitions included in the Public sector were \$856 and \$59, respectively. Revenue and net loss amounts from acquisitions included in the Private sector were \$597 and \$108, respectively. If the acquisitions would have occurred on January 1, 2012, management estimates that consolidated revenue would have been \$196,110 and consolidated net income for the period would have been \$13,880 as compared to the amounts reported in the statement of comprehensive income for the period. In determining these amounts, management has assumed that the fair value adjustments that arose on the date of acquisitions would have been the same if the acquisition had occurred on January 1, 2012. The net loss from acquisitions is primarily caused by the associated amortization of intangible assets recognized as if the acquisitions had occurred on January 1, 2012.

## 5. Equity securities available-for-sale

At March 31, 2012, the Company held investments in three (December 31, 2011 – three) public companies listed in the U.S. and Canada, all of which develop and sell software solutions. All investments have been designated as available-for-sale. A certain amount of common shares of one of the investments held by the Company were sold during the period and, accordingly, a gain on sale of \$1,032 was recognized in profit or loss.

	March 31, 2012		December 31, 2011	
	Cost	Fair Value	Cost	Fair Value
Common shares	\$ 12,553	\$ 23,382	\$ 13,330	\$ 21,222

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 6. Other Assets

	March 31, 2012	December 31, 2011
Prepaid assets	\$ 23,608	\$ 22,432
Investment tax credits recoverable	4,094	3,201
<b>Total current</b>	<b>\$ 27,702</b>	<b>\$ 25,633</b>
Investment tax credits recoverable	\$ 7,539	\$ 8,271
Non-current trade and other receivables	2,145	2,508
Equity accounted investees	13,652	14,534
Acquired contract assets (i)	2,869	2,692
<b>Total non-current</b>	<b>\$ 26,205</b>	<b>\$ 28,005</b>

## 7. Bank indebtedness

On March 13, 2012, Constellation entered into a new credit facility with a syndicate of Canadian chartered banks and U.S. banks in the amount of \$300,000 (December 31, 2011 - \$160,000). The revolving line-of-credit bears a variable interest rate and is due in full on February 29, 2016 with no fixed repayments required over the term to maturity. Interest rates are calculated at prime or LIBOR plus interest rate spreads based on a leverage table that considers Constellation's indebtedness at that time. The line-of-credit is secured by a general security agreement covering the majority of Constellation's and its subsidiaries' present and future real and personal property, assets and undertaking, including all shares, partnership interests and other equity interests held in the capital of any other company; and is subject to various debt covenants. As at March 31, 2012, \$13,000 (December 31, 2011 - nil) had been drawn from this credit facility, and letters of credit totalling \$280 (December 31, 2011 - \$385) were issued, which limits the borrowing capacity on a dollar-for-dollar basis. Transaction costs associated with the new line-of-credit have been included as part of the carrying amount of the liability and are being amortized through profit or loss using the effective interest rate method. Amortized costs recognized in the period relating to this line-of-credit amounted to \$38. As at March 31, 2012, the carrying amount of such costs totalling \$1,802 has been classified as part of bank indebtedness in the statement of financial position. Capitalized costs relating to the operating line-of-credit in place at December 31, 2011 amounted to \$644, and have been expensed to finance costs during the period.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 8. Provisions

At December 31, 2011	\$	3,555
Reversal		-
Provisions recorded during the period		810
Provisions used during the period		(1,231)
Effect of movements in foreign exchange		28
At March 31, 2012	\$	3,162

The provisions balance is comprised of various individual provisions for onerous contracts and other estimated liabilities of the Company.

## 9. Income taxes

Income tax expense is recognized on management's best estimate of the actual income tax rate for the interim period applied to the pre-tax income of the interim period. As a result of foreign exchange fluctuations, acquisitions and ongoing changes due to intercompany transactions amongst entities operating in different jurisdictions, the Company has determined that a reasonable estimate of a weighted average annual tax rate cannot be determined on a consolidated basis. The Company's consolidated effective tax rate in respect of continuing operations for the three months ended March 31, 2012 was 19 percent (three months ended March 31, 2011 – negative 442 percent). The significant change in the effective tax rate period over period was due to the recognition of a future tax recovery related to inter-jurisdictional transfers of certain intangible assets within the Company during the three months ended March 31, 2011. Deferred tax assets were recorded on the increase in fair market value arising on the transfers. The deferred income tax recovery recorded through profit or loss represents the amount of the temporary differences that the Company has determined is probable of being utilized for income tax deduction purposes in the future. The Company does not expect a similar deferred income tax recovery in the year ending December 31, 2012.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 10. Capital and other components of equity

### *Capital Stock*

The authorized share capital of Constellation consists of an unlimited number of common shares and an unlimited number of Class A non-voting shares. The rights and privileges of the Class A non-voting shares entitle the holders of such shares to distributions, if and when declared by the Board of Directors provided an equivalent dividend is paid rateably on the common shares at the same time. The holders of the common shares will participate rateably with the holders of the Class A non-voting shares in any distribution of assets, or liquidation, dissolution or winding up of the Company's assets. The holders of the Class A non-voting shares are entitled to convert such shares, at any time into common shares, on a one-for-one basis.

On April 3, 2012, 100% of the Class A non-voting shares were converted to common shares, on a one-for-one basis.

	Common Shares		Class A non-voting		Total	
	Number	Amount	Number	Amount	Number	Amount
March 31, 2012 and December 31, 2011	17,503,530	\$ 86,794	3,688,000	\$ 12,489	21,191,530	\$ 99,283
April 3, 2012	21,191,530	\$ 99,283	-	\$ -	21,191,530	\$ 99,283

### *Accumulated other comprehensive income (loss)*

Accumulated other comprehensive income (loss) is comprised of the following separate components of equity:

#### *Cumulative translation account*

The cumulative translation account comprises all foreign currency differences arising from the translation of the financial statements of foreign operations, as well as foreign exchange gains and losses arising from monetary items that form part of the net investment in the foreign operation.

#### *Amounts related to available-for-sale financial assets*

Available-for-sale differences comprise the cumulative net change in the fair value of available-for-sale financial assets until the investments are sold/derecognized or impaired.

### *Dividends*

During the three months ended March 31, 2012 the Board of Directors approved and the Company declared dividends of \$1.00 per common and class A non-voting share (2011 - \$2.00 per share). The dividend of \$21,192 was paid and settled on April 2, 2012.



# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 11. Revenue

The Company sub-classifies revenue within the following components: license revenue, professional services revenue, hardware and other revenue, and maintenance and other recurring revenue. Software license revenue is comprised of license fees charged for the use of software products licensed under multiple-year or perpetual arrangements in which the fair value of maintenance and/or professional service fees are determinable. Professional service revenue consists of fees charged for implementation services, custom programming, product training and consulting. Hardware and other revenue includes the resale of third party hardware as part of customized solutions, as well as sales of hardware assembled internally. Maintenance and other recurring revenue primarily consists of fees charged for customer support on software products post-delivery and also includes recurring fees derived from combined software/support contracts, transaction revenues, and hosted products.

	Three months ended March 31,	
	2012	2011
License revenue	\$ 14,940	\$ 15,211
Professional services revenue	42,127	41,789
Hardware and other revenue	25,355	24,007
Maintenance and other recurring revenue	112,856	96,625
<b>Total</b>	<b>\$ 195,278</b>	<b>\$ 177,632</b>

Revenues from contract accounting are allocated to license revenue, professional service revenue and hardware revenue based on their relative fair value and the amount recognized is determined using the percentage of completion method.

Advances for which the related work has not started, and billings in excess of costs incurred and recognized profits, are presented as deferred revenue.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 12. Finance income and finance costs

	Three months ended March 31,	
	2012	2011
Gain on sale of available-for-sale financial assets transferred from equity	\$ (1,032)	\$ (334)
Other interest income	(37)	(34)
<b>Finance income</b>	<b>\$ (1,069)</b>	<b>\$ (368)</b>
Interest expense on bank indebtedness	\$ 217	\$ 808
Amortization of debt related transaction costs	682	177
Other interest expense	119	176
<b>Finance costs</b>	<b>\$ 1,018</b>	<b>\$ 1,161</b>

## 13. Earnings per share

*Basic and diluted earnings per share*

	Three months ended March 31,	
	2012	2011
		(Recast - Note 2)
<b>Numerator:</b>		
Net income	\$ 13,924	\$ 62,488
<b>Denominator:</b>		
Basic and diluted shares outstanding	21,192	21,192
<b>Earnings per share</b>		
Basic and diluted	\$ 0.66	\$ 2.95

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 14. Operating Segments

Segment information is presented in respect of the Company's business and geographical segments. The accounting policies of the segments are the same as those described in the significant accounting policies section of these consolidated financial statements.

### Reportable segments

The Company has six operating segments, which have been aggregated into two reportable segments in accordance with IFRS 8 Operating Segments. The Company's Public Sector segment develops and distributes software solutions primarily to government and government-related customers. The Company's Private Sector segment develops and distributes software solutions primarily to commercial customers.

The determination that the Company has two reportable segments is based primarily on the conclusion that differences in economic cycles and procedures for securing contracts between our governmental clients and commercial, or private sector clients are significant enough to warrant distinct segmented disclosures.

Corporate head office operating expenses are allocated to the Company's segments based on the segment's percentage of total Company revenue for the allocation period.

Intercompany-expenses (income) represent management fees charged by Constellation's head office to the reportable segments.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

Three months ended March 31, 2012	Public Sector	Private Sector	Other	Consolidated Total
Revenue	\$ 138,232	\$ 57,046	\$ -	\$ 195,278
Expenses				
Staff	73,574	32,057	-	105,631
Hardware	10,537	1,690	-	12,227
Third party licenses, maintenance and professional services	9,319	4,927	-	14,246
Occupancy	3,193	1,432	-	4,625
Travel	6,407	1,839	-	8,246
Telecommunications	1,627	870	-	2,497
Supplies	2,655	777	-	3,432
Professional fees	1,162	683	-	1,845
Other	1,790	1,472	-	3,262
Depreciation	1,211	413	94	1,718
Amortization of intangible assets	13,590	5,685	-	19,275
	125,065	51,845	94	177,004
Foreign exchange (gain) loss	822	506	(1,120)	208
Equity in net loss of equity investees	-	-	882	882
Finance income	(15)	(19)	(1,035)	(1,069)
Finance costs	43	76	899	1,018
Inter-company expenses (income)	5,282	2,182	(7,464)	-
	6,132	2,745	(7,838)	1,039
Profit before income tax	7,035	2,456	7,744	17,235
Current income tax expense (recovery)	3,643	1,793	(633)	4,803
Deferred income tax expense (recovery)	(671)	(1,119)	298	(1,492)
Income tax recovery	2,972	674	(335)	3,311
Net income	4,063	1,782	8,079	13,924

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

Three months ended March 31, 2011	Public Sector	Private Sector	Other	Consolidated Total
				(Recast - Note 2)
Revenue	\$ 130,950	\$ 46,682	\$ -	\$ 177,632
Expenses				
Staff	68,971	26,948	-	95,919
Hardware	10,482	1,639	-	12,121
Third party licenses, maintenance and professional services	8,865	3,798	-	12,663
Occupancy	3,275	1,313	-	4,588
Travel	4,922	1,346	-	6,268
Telecommunications	1,785	752	-	2,537
Supplies	3,501	662	-	4,163
Professional fees	1,568	568	-	2,136
Other	942	1,261	-	2,203
Depreciation	1,693	433	-	2,126
Amortization of intangible assets	13,810	4,715	-	18,525
	119,814	43,435	-	163,249
Foreign exchange (gain) loss	636	1,171	258	2,065
Finance income	(9)	(19)	(340)	(368)
Finance costs	60	39	1,062	1,161
Inter-company expenses (income)	4,260	1,985	(6,245)	-
	4,947	3,176	(5,265)	2,858
Profit before income tax	6,189	71	5,265	11,525
Current income tax expense (recovery)	2,830	754	(576)	3,008
Deferred income tax recovery	(36,551)	(16,940)	(480)	(53,971)
Income tax recovery	(33,721)	(16,186)	(1,056)	(50,963)
Net income	39,910	16,257	6,321	62,488

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2012 and 2011

(Unaudited)

## 15. Contingencies

In the normal course of operations, the Company is subject to litigation and claims from time to time. The Company may also be subject to lawsuits, investigations and other claims, including environmental, labour, product, customer disputes and other matters. Management believes that adequate provisions have been recorded in the accounts where required. Although it is not always possible to estimate the extent of potential costs, if any, management believes that the ultimate resolution of such contingencies will not have a material adverse impact on the results of operations, financial position or liquidity of the Company.

On September 30, 2008, the Company acquired certain assets and liabilities of Maximus Inc.'s Asset, Justice, and Education Solutions businesses ("MAJES"). As part of the acquisition, the Company also acquired certain long-term contracts that contain contingent liabilities which may, but are unlikely to, exceed \$15 million in the aggregate. The contingent liabilities relate to liquidated damages contractually available to customers for breaches of contracts by MAJES and for estimated damages available to customers for breaches of such contracts by MAJES where such contracts did not contain specified penalties. The contingent liabilities represent the difference between the maximum financial liabilities potentially due to customers less the amounts accrued in connection with the contracts assumed on acquisition.

In February 2011, a subsidiary of the Company and MAXIMUS Inc. ("Maximus") received a letter from a customer initiating a dispute resolution process under the customer's contract. The customer alleges that the subsidiary of Constellation and MAXIMUS failed to observe the most favoured customer pricing terms of the contract and also raised a number of issues pertaining to services and products delivered under the contract. The subsidiary of the Company, MAXIMUS and the customer have resolved the issues relating to the most favoured customer pricing terms of the contract without liability to the Company but continue to follow the dispute resolution process for the customer's other allegations. The subsidiary of the Company and the seller of the MAJES assets continue to contest all of the customer's claims. The liability is undefined with respect to the remainder of the claims, however, the contract with the customer has a \$9 million limitation of liability clause that the Company believes will apply to all of the claims.

On November 2, 2009, the Company acquired certain assets and liabilities of the Public Transit Solutions ("PTS") business of Continental Automotive AG. The Company also acquired contingent liabilities related to certain long-term contracts that may, but are unlikely to, exceed \$2 million in the aggregate. The contingent liabilities relate to liquidated damages contractually available to customers for breaches of contracts by PTS. The contingent liabilities represent the difference between the maximum financial liabilities potentially due to customers less the amounts accrued in connection with the contracts assumed on acquisition.

In April 2012, the Company received a letter from the Canadian Revenue Agency ("CRA") indicating its intention to reassess one of the Company's subsidiaries for the 2004 tax year. CRA is proposing to increase taxable income by approximately \$20 million relating to a gain on the sale of property between entities under common control. The Company believes the proposed reassessment is without merit and as such no provision has been recorded in these financial statements. The Company is subject to various other income tax audits by various authorities in respect of prior periods that could result in additional tax expense in future periods. While the outcome of current outstanding audits and claims remains uncertain, it is expected that they will be resolved without a material impact to the Company's financial position. However, there can be no assurances as to the final resolution of these matters and, if the final outcome is adverse to the Company, the amounts the Company is required to pay and the loss of certain future tax deductions could be material to these financial statements.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

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(Unaudited)

## 16. Changes in non-cash operating working capital

	Three months ended	
	March 31,	
	2012	2011
Decrease (increase) in accounts receivable	\$ 773	\$ (2,001)
Increase in work in progress	(2,735)	(2,178)
(Increase) decrease in other current assets	(2,081)	783
Increase in inventory	(735)	(1,873)
Decrease (increase) in long term assets	1,067	(750)
Change in acquired contract assets and liabilities	(2,558)	(6,937)
Decrease in other non-current liabilities	(829)	(117)
Decrease in accounts payable and accrued liabilities excluding holdbacks from acquisitions	(37,946)	(24,582)
Increase in deferred revenue	21,490	24,279
Decrease in provisions	(790)	-
	\$ (24,344)	\$ (13,376)

## 17. Subsequent events

Subsequent to March 31, 2012, the Company acquired the net assets of one and the shares of three separate entities for aggregate cash consideration of \$12,095 on closing plus holdbacks of \$3,459. The business acquisitions include companies catering to the radiology/laboratory information systems, utilities, lease management, and fitness markets, and are all software businesses similar to existing businesses of the Company. One of the business acquisitions will be included in our Public Sector segment and three in our Private Sector segment. The Company has not yet completed its provisional assessment in respect of the estimated fair value of assets and liabilities acquired as of the date these financial statements were authorized for issue due to the timing of the above-noted acquisitions.

On May 2, 2012 the Company declared a \$1.00 per share dividend that is payable on July 4, 2012 to all common shareholders of record at close of business on June 18, 2012.