

Condensed Consolidated Interim Financial Statements  
(In U.S. dollars)

**CONSTELLATION  
SOFTWARE INC.**

For the three and nine months ended September 30, 2016 and 2015

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Financial Position  
(In thousands of U.S. dollars)

(Unaudited)

	September 30, 2016	December 31, 2015
<b>Assets</b>		
Current assets:		
Cash	\$ 304,454	\$ 178,471
Equity securities available-for-sale (note 5)	19,244	-
Accounts receivable, net	238,033	226,771
Work in progress	68,987	59,483
Inventories	25,458	24,332
Other assets (note 6)	75,677	67,246
	<u>731,853</u>	<u>556,303</u>
Non-current assets:		
Property and equipment	47,654	42,072
Deferred income taxes	23,248	56,650
Other assets (note 6)	41,239	32,186
Intangible assets	998,983	952,109
	<u>1,111,124</u>	<u>1,083,017</u>
<b>Total assets</b>	<b>\$ 1,842,977</b>	<b>\$ 1,639,320</b>
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
CSI Facility (note 7)	\$ -	\$ -
CNH Facility (note 7)	8,408	8,725
TSS membership liability (note 9)	25,215	19,602
Accounts payable and accrued liabilities	275,661	274,981
Dividends payable (note 12)	21,288	21,326
Deferred revenue	483,822	421,027
Provisions (note 10)	5,234	8,420
Acquisition holdback payments	17,737	9,116
Income taxes payable	36,999	6,561
	<u>874,364</u>	<u>769,758</u>
Non-current liabilities:		
CNH Facility (note 7)	126,669	126,407
TSS Membership Liability (note 9)	44,356	34,482
Debentures (note 8)	229,830	220,043
Deferred income taxes	104,917	109,795
Acquisition holdback payments	1,229	6,987
Other liabilities (note 6 and 10)	38,514	34,566
	<u>545,515</u>	<u>532,280</u>
<b>Total liabilities</b>	<b>1,419,879</b>	<b>1,302,038</b>
Shareholders' equity (note 12):		
Capital stock	99,283	99,283
Accumulated other comprehensive income (loss)	(26,055)	(34,319)
Retained earnings	349,870	272,318
	<u>423,098</u>	<u>337,282</u>
Subsequent events (notes 12 and 19)		
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,842,977</b>	<b>\$ 1,639,320</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Income  
(In thousands of U.S. dollars, except per share amounts)

Three and nine months ended September 30, 2016 and 2015  
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
<b>Revenue</b>				
License	\$ 35,285	\$ 33,304	\$ 103,110	\$ 96,655
Professional services	109,872	91,985	317,464	281,101
Hardware and other	39,515	36,571	109,030	99,613
Maintenance and other recurring	360,974	298,498	1,031,692	849,390
	545,646	460,358	1,561,296	1,326,759
<b>Expenses</b>				
Staff	266,142	226,146	781,744	671,084
Hardware	21,660	21,959	61,725	58,174
Third party license, maintenance and professional services	51,264	39,984	142,848	117,196
Occupancy	13,047	10,598	37,590	31,456
Travel	15,678	12,838	44,999	38,487
Telecommunications	5,376	4,685	16,198	13,076
Supplies	2,304	2,692	6,991	7,593
Software and equipment	9,590	7,243	27,180	22,283
Professional fees	6,438	5,261	19,932	15,953
Other, net	8,263	4,729	28,029	26,657
Depreciation	5,454	3,901	15,436	12,077
Amortization of intangible assets	42,676	47,804	131,987	132,597
	447,892	387,840	1,314,659	1,146,633
Foreign exchange loss (gain)	(1,026)	(5,974)	24,778	(8,440)
TSS membership liability revaluation charge (note 9)	7,070	5,756	13,937	15,164
Share in net (income) loss of equity investee (note 6)	(5,410)	30	(5,717)	(910)
Finance and other expense (income) (note 13)	(2,929)	(2,911)	(3,201)	(3,231)
Finance costs (note 13)	5,332	6,039	16,353	14,965
	3,037	2,940	46,150	17,548
Income before income taxes	94,717	69,578	200,487	162,578
Current income tax expense (recovery)	19,244	21,138	59,915	47,600
Deferred income tax expense (recovery)	8,011	2,728	(556)	3,686
Income tax expense (recovery) (note 11)	27,255	23,866	59,359	51,286
Net income	67,462	45,712	141,128	111,292
<b>Earnings per share</b>				
Basic and diluted (note 14)	\$ 3.18	\$ 2.16	\$ 6.66	\$ 5.25

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Comprehensive Income  
(In thousands of U.S. dollars, except per share amounts)

Three and nine months ended September 30, 2016 and 2015

(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
Net income	\$ 67,462	\$ 45,712	\$ 141,128	\$ 111,292
Items that are or may be reclassified subsequently to net income:				
Net change in fair value of available-for-sale financial asset during the period	6,612	-	6,946	-
Net change in fair value of derivatives designated as hedges during the period	157	(219)	134	(234)
Amounts reclassified to profit during the period related to realized gains on available-for-sale financial assets	(2,539)	-	(2,539)	-
Foreign currency translation differences from foreign operations	1,264	(2,294)	4,301	(13,150)
Deferred income tax recovery (expense)	(541)	66	(578)	72
Other comprehensive (loss) income for the period, net of income tax	4,953	(2,447)	8,264	(13,312)
Total comprehensive income (loss) for the period	\$ 72,415	\$ 43,265	\$ 149,392	\$ 97,980

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Changes in Equity  
(In thousands of U.S. dollars)

(Unaudited)

Nine months ended September 30, 2016

	Capital stock	Accumulated other comprehensive income/(loss)			Total accumulated other comprehensive income/(loss)	Retained earnings	Total
		Cumulative translation account	Amounts related to gains/losses on available-for-sale financial assets	Amounts related to gains/(losses) on derivatives designed as hedges			
<b>Balance at January 1, 2016</b>	<b>\$ 99,283</b>	<b>\$ (33,614)</b>	<b>\$ -</b>	<b>\$ (705)</b>	<b>\$ (34,319)</b>	<b>\$ 272,318</b>	<b>\$ 337,282</b>
<i>Total comprehensive income for the period:</i>							
Net income	-	-	-	-	-	141,128	141,128
<i>Other comprehensive income (loss)</i>							
Net change in fair value of available-for-sale financial asset during the period	-	-	6,946	-	6,946	-	6,946
Net change in fair value of derivatives designated as hedges during the period	-	-	-	134	134	-	134
Amounts reclassified to profit during the period related to realized gains on available-for-sale financial assets	-	-	(2,539)	-	(2,539)	-	(2,539)
Foreign currency translation differences from foreign operations	-	4,301	-	-	4,301	-	4,301
Deferred tax recovery (expense)	-	-	(545)	(33)	(578)	-	(578)
<b>Total other comprehensive income (loss) for the period</b>	<b>-</b>	<b>4,301</b>	<b>3,862</b>	<b>101</b>	<b>8,264</b>	<b>-</b>	<b>8,264</b>
<b>Total comprehensive income (loss) for the period</b>	<b>-</b>	<b>4,301</b>	<b>3,862</b>	<b>101</b>	<b>8,264</b>	<b>141,128</b>	<b>149,392</b>
Transactions with owners, recorded directly in equity							
Dividends to shareholders of the Company (note 12)	-	-	-	-	-	(63,576)	(63,576)
<b>Balance at September 30, 2016</b>	<b>\$ 99,283</b>	<b>\$ (29,313)</b>	<b>\$ 3,862</b>	<b>\$ (604)</b>	<b>\$ (26,055)</b>	<b>\$ 349,870</b>	<b>\$ 423,098</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Changes in Equity  
(In thousands of U.S. dollars)

(Unaudited)

Nine months ended September 30, 2015

	Capital stock	Accumulated other comprehensive income/(loss)			Total accumulated other comprehensive income/(loss)	Retained earnings	Total
		Cumulative translation account	Amounts related to gains/losses on available-for-sale financial assets	Amounts related to gains/(losses) on derivatives designed as hedges			
<b>Balance at January 1, 2015</b>	<b>\$ 99,283</b>	<b>\$ (18,880)</b>	<b>\$ -</b>	<b>\$ (410)</b>	<b>\$ (19,290)</b>	<b>\$ 179,838</b>	<b>\$ 259,831</b>
<i>Total comprehensive income for the period:</i>							
Net income	-	-	-	-	-	111,292	111,292
<i>Other comprehensive income (loss)</i>							
Net change in fair value of available-for-sale financial asset during the period	-	-	-	-	-	-	-
Net change in fair value of derivatives designated as hedges during the period	-	-	-	(234)	(234)	-	(234)
Amounts reclassified to profit during the period related to realized gains on available-for-sale financial assets	-	-	-	-	-	-	-
Foreign currency translation differences from foreign operations	-	(13,150)	-	-	(13,150)	-	(13,150)
Deferred tax recovery (expense)	-	-	-	72	72	-	72
<b>Total other comprehensive income for the period</b>	<b>-</b>	<b>(13,150)</b>	<b>-</b>	<b>(162)</b>	<b>(13,312)</b>	<b>-</b>	<b>(13,312)</b>
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>(13,150)</b>	<b>-</b>	<b>(162)</b>	<b>(13,312)</b>	<b>111,292</b>	<b>97,980</b>
Transactions with owners, recorded directly in equity							
Dividends to shareholders of the Company (note 12)	-	-	-	-	-	(63,576)	(63,576)
<b>Balance at September 30, 2015</b>	<b>\$ 99,283</b>	<b>\$ (32,030)</b>	<b>\$ -</b>	<b>\$ (572)</b>	<b>\$ (32,602)</b>	<b>\$ 227,554</b>	<b>\$ 294,235</b>

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Cash Flows  
(In thousands of U.S. dollars)

Three and nine months ended September 30, 2016 and 2015  
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
<b>Cash flows from operating activities:</b>				
Net income	\$ 67,462	\$ 45,712	\$ 141,128	\$ 111,292
Adjustments for:				
Depreciation	5,454	3,901	15,436	12,077
Amortization of intangible assets	42,676	47,804	131,987	132,597
TSS membership liability revaluation charge	7,070	5,756	13,937	15,164
Share in net (income) loss of equity investee	(5,410)	30	(5,717)	(910)
Finance and other income	(2,929)	(2,911)	(3,201)	(3,231)
Finance costs	5,332	6,039	16,353	14,965
Income tax expense (recovery)	27,255	23,866	59,359	51,286
Foreign exchange loss (gain)	(1,026)	(5,974)	24,778	(8,440)
Change in non-cash operating working capital exclusive of effects of business combinations (note 18)	2,038	(8,846)	(9,210)	(357)
Income taxes paid	(10,094)	(10,280)	(27,692)	(42,530)
Net cash flows from operating activities	137,828	105,097	357,158	281,913
<b>Cash flows from (used in) financing activities:</b>				
Interest paid	(5,547)	(4,085)	(17,395)	(11,514)
Increase (decrease) in revolving credit facility, net	-	(155,000)	-	(64,500)
Repayments of CNH facility	-	-	(4,495)	(1,109)
Credit facility transaction costs	-	-	(1,212)	-
Proceeds from issuance of debentures (note 8)	-	159,709	-	159,709
Dividends paid	(21,192)	(21,192)	(63,576)	(63,576)
Net cash flows from (used in) in financing activities	(26,739)	(20,568)	(86,678)	19,010
<b>Cash flows from (used in) investing activities:</b>				
Acquisition of businesses, net of cash acquired (note 4)	(34,500)	(57,004)	(101,198)	(186,683)
Post-acquisition settlement payments, net of receipts	(12,050)	(8,535)	(18,283)	(24,171)
Purchases of available-for-sale equity securities	(13,902)	-	(26,596)	-
Proceeds from sale of available-for-sale equity securities	14,276	-	14,276	-
Interest, dividends and other proceeds received	644	509	794	552
Property and equipment purchased	(3,934)	(2,756)	(13,621)	(8,300)
Net cash flows from (used in) investing activities	(49,466)	(67,786)	(144,628)	(218,602)
<b>Effect of foreign currency on cash and cash equivalents</b>				
	(143)	(486)	131	(4,737)
Increase (decrease) in cash and cash equivalents	61,480	16,257	125,983	77,584
Cash, beginning of period	242,974	132,006	178,471	70,679
Cash, end of period	\$ 304,454	\$ 148,263	\$ 304,454	\$ 148,263

See accompanying notes to the condensed consolidated interim financial statements.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three and nine months ended September 30, 2016 and 2015

(Unaudited)

## Notes to the condensed consolidated interim financial statements

- |   |   |
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# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three and nine months ended September 30, 2016 and 2015

(Unaudited)

## 1. Reporting entity

Constellation Software Inc. ("Constellation") is a company domiciled in Canada. The address of Constellation's registered office is 20 Adelaide Street East, Suite 1200, Toronto, Ontario, Canada. The condensed consolidated interim financial statements of Constellation as at and for the period ended September 30, 2016 comprise Constellation and its subsidiaries (together referred to as the "Company") and the Company's interest in associates. The Company is engaged principally in the development, installation and customization of software relating to the markets listed below, and in the provision of related professional services and support.

### Public Sector:

Public transit operators	Asset management	Municipal systems
Para transit operators	Fleet and facility management	School administration
School transportation	District attorney	Public safety
Non-emergency medical	Taxi dispatch	Healthcare
Ride share	Benefits administration	Rental
Local government	Insurance	Electric utilities
Agri-business	Collections management	Court
Marine asset management	Water utilities	School and special library
Communications	Credit unions	Drink distribution
Higher education	Financial services	Notaries
Fashion retail	Pharmacies	Long-term care
Home and community care	County systems	Research management
Retail management and distribution	Public housing authorities	

### Private Sector:

Private clubs & daily fee golf courses	Lease management	Window manufacturers
Construction	Winery management	Cabinet manufacturers
Food services	Buy here pay here dealers	Made-to-order manufacturers
Health clubs	RV and marine dealers	Window and other dealers
Moving and storage	Pulp & paper manufacturers	Multi-carrier shipping
Metal service centers	Real estate brokers and agents	Supply chain optimization
Attractions	Outdoor equipment dealers	Multi-channel distribution
Leisure centers	Education	Wholesale distribution
Retail management and distribution	Healthcare electronic medical records	Homebuilders
Radiology & laboratory information systems	Pharmaceutical and biotech manufacturers	Third party logistics warehouse management systems
Product licensing	Event management	Financial services
Tire distribution	Salons and spas	Association management
Housing finance agencies	Municipal treasury & debt systems	Public housing authorities
Tour operators	Auto clubs	Real estate brokers and agents
Long-term care	Textiles and apparel	Home and community care
Hospitality	Mining	Ombudsman
Aerospace		

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(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)  
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## 2. Basis of presentation

### (a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34") as issued by the International Accounting Standards Board ("IASB") and using the accounting policies disclosed in Note 3 of the Company's 2015 annual consolidated financial statements.

The policies applied in these condensed consolidated interim financial statements are based on International Financial Reporting Standards (IFRS), issued and outstanding as of October 26, 2016, the date the Board of Directors approved the condensed consolidated interim financial statements.

These condensed consolidated interim financial statements should be read in conjunction with the Company's 2015 annual consolidated financial statements.

### (b) Basis of measurement

The condensed consolidated interim financial statements have been prepared on the historical cost basis except for certain assets and liabilities initially recognized in connection with business combinations, equity securities available-for-sale, derivative financial instruments and contingent consideration related to business acquisitions, which are measured at their estimated fair value.

### (c) Functional and presentation of currency

The condensed consolidated interim financial statements are presented in U.S. dollars, which is Constellation's functional currency.

### (d) Use of estimates and judgements

The preparation of the condensed consolidated interim financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses, consistent with those disclosed in the 2015 annual consolidated financial statements. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Estimates are based on historical experience and other assumptions that are considered reasonable in the circumstances. The actual amount or values may vary in certain instances from the assumptions and estimates made. Changes will be recorded, with corresponding effect in profit or loss, when, and if, better information is obtained.

## 3. Significant accounting policies

The significant accounting policies used in preparing these condensed consolidated interim financial statements are unchanged from those disclosed in the Company's 2015 annual consolidated financial statements, and have been applied consistently to all periods presented in these condensed consolidated interim financial statements.

The accounting policies have been applied consistently by Constellation's subsidiaries.

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Notes to Condensed Consolidated Interim Financial Statements  
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## **New standards and interpretations not yet adopted**

### ***IFRS 9 Financial Instruments***

IFRS 9 replaces the guidance in IAS 39 Financial Instruments: Recognition and Measurement, on the classification and measurement of financial assets. IFRS 9 eliminates the existing IAS 39 categories of held to maturity, available-for-sale and loans and receivable.

Financial assets will be classified into one of two categories on initial recognition:

- financial assets measured at amortized cost; or
- financial assets measured at fair value.

Gains and losses on remeasurement of financial assets measured at fair value will be recognized in profit or loss, except for an investment in an equity instrument which is not held-for-trading. IFRS 9 provides, on initial recognition, an irrevocable election to present all fair value changes from the investment in other comprehensive income (OCI). The election is available on an individual investment-by-investment basis. Amounts presented in OCI will not be reclassified to profit or loss at a later date. IFRS 9 also includes a new general hedge accounting standard which will align hedge accounting more closely with risk management.

The standard has a mandatory effective date for annual periods beginning on or after January 1, 2018 with early adoption permitted. The Company is assessing the impact of this standard on its consolidated financial statements.

### ***IFRS 15 Revenue from Contracts with Customers***

On May 28, 2014 the IASB issued IFRS 15 Revenue from Contracts with Customers. The new standard is effective for fiscal years beginning on or after January 1, 2018 and is available for early adoption. The standard contains a single model that applies to contracts with customers. The model features a contract-based five-step analysis of transactions to determine whether, how much and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized. The Company intends to adopt IFRS 15 in its financial statements for the annual period beginning on January 1, 2018. The Company has not yet selected a transition method nor determined the effect of the standard on the consolidated financial statements.

### ***IFRS 16 Leases***

In January 2016, the IASB issued the final publication of the IFRS 16 Leases standard, which will supersede the current IAS 17, Leases standard. Under IFRS 16, a lease will exist when a customer controls the right to use an identified asset as demonstrated by the customer having exclusive use of the asset for a period of time. IFRS 16 introduces a single accounting model for lessees and all leases will require an asset and liability to be recognized on the statement of financial position at inception. The accounting treatment for lessors will remain largely the same as under IAS 17.

The standard is effective for annual periods beginning on or after January 1, 2019 with early adoption permitted, but only if the entity is also applying IFRS 15. The Company is required to retrospectively apply IFRS 16 to all existing leases as of the date of transition and has the option to either:

- apply IFRS 16 with full retrospective effect; or

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

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- recognise the cumulative effect of initially applying IFRS 16 as an adjustment to opening equity at the date of initial application.

As a practical expedient, an entity is not required to reassess whether a contract is, or contains, a lease at the date of initial application. The Company is assessing the impact of this standard on its consolidated financial statements.

## 4. Business acquisitions

(a) During the nine-month period ended September 30, 2016, the Company completed thirty-one acquisitions for aggregate cash consideration of \$123,398 plus cash holdbacks of \$12,082 and contingent consideration with an estimated fair value of \$4,157 resulting in total consideration of \$139,637. The contingent consideration is payable on the achievement of certain financial targets in the post-acquisition periods. The obligation for contingent consideration for acquisitions during the period ended September 30, 2016 has been recorded at its estimated fair value at the various acquisition dates. The estimated fair value of the applicable contingent consideration is calculated using the weighted probability of the expected contingent consideration to be paid and inclusion of a discount rate as appropriate. For these arrangements, which include both maximum, or capped, and unlimited contingent consideration amounts, the estimated increase to the initial consideration is not expected to exceed a maximum of \$15,176. Aggregate contingent consideration of \$18,564 (December 31, 2015 - \$21,494) has been reported in the condensed consolidated interim statement of financial position at its estimated fair value relating to applicable acquisitions completed in the current and prior periods. Changes made to the estimated fair value of contingent consideration are included in other expenses, net in the condensed consolidated interim statements of income. An expense of \$1,317 and \$1,199 has been recorded for the three and nine months ended September 30, 2016, as a result of such changes (income of \$1,059 and an expense of \$7,134 for the three and nine months ended September 30, 2015).

There were no acquisitions during the period that were deemed to be individually significant. Of the thirty-one acquisitions, the Company acquired 100% of the shares of twenty-one businesses and acquired the net assets of the other ten businesses. The cash holdbacks are generally payable over a two year period and are adjusted, as necessary, for such items as working capital or net tangible asset assessments, as defined in the agreements, and claims under the respective representations and warranties of the purchase and sale agreements.

The acquisitions during the nine-month period ended September 30, 2016 include software companies catering to the following markets; notaries, mining, pharmacies, electric utility, ombudsman, healthcare, aerospace, local government, communications, research management, agribusiness, public housing authorities, retail management and distribution, event management, school administration, homebuilders, real estate brokers and agents, public safety, marine asset management, moving and storage and financial services, all of which are software businesses similar to existing businesses operated by the Company. The acquisitions have been accounted for using the acquisition method with the results of operations included in these condensed consolidated interim financial statements from the date of each acquisition. Twenty-two of the acquisitions have been included in the Public reportable segment and nine have been included in the Private reportable segment.

The goodwill recognized in connection with these acquisitions is primarily attributable to the application of Constellation's best practices to improve the operations of the companies acquired, synergies with existing businesses of Constellation, and other intangibles that do not qualify for separate recognition including assembled workforce. Goodwill in the amount of \$2 (December 31, 2015 - \$1,554) is expected to be deductible for income tax purposes.

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

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The gross contractual amounts of acquired receivables was \$19,053; however the Company has recorded an allowance of \$619 as part of the acquisition accounting to reflect contractual cash flows that are not expected to be collected.

Due to the complexity and timing of certain acquisitions made, the Company is in the process of determining and finalizing the estimated fair value of the net assets acquired as part of the acquisitions closed during 2016 and the last quarter of 2015. The amounts determined on a provisional basis generally relate to net asset assessments and measurement of the assumed liabilities, including acquired contract liabilities. The cash consideration associated with these provisional estimates totals \$147,927.

The aggregate impact of acquisition accounting applied in connection with business acquisitions in the nine-month period ended September 30, 2016 is as follows:

	Public Sector	Private Sector	Consolidated
Assets acquired:			
Cash	\$ 19,760	\$ 2,440	\$ 22,200
Accounts receivable	15,660	2,774	18,434
Other current assets	14,255	1,276	15,531
Property and equipment	6,594	865	7,459
Other non-current assets	98	253	351
Deferred income taxes	294	-	294
Technology assets	85,890	28,326	114,216
Customer assets	43,288	8,020	51,308
	185,839	43,954	229,793
Liabilities assumed:			
Current liabilities	21,207	4,100	25,307
Deferred revenue	36,822	7,386	44,208
Deferred income taxes	26,777	962	27,739
Other non-current liabilities	2,303	209	2,512
	87,109	12,657	99,766
Goodwill	7,363	2,247	9,610
<b>Total consideration</b>	<b>\$ 106,093</b>	<b>\$ 33,544</b>	<b>\$ 139,637</b>

(b) The 2016 business acquisitions did not have a material impact to either the consolidated revenue or the consolidated net income for the nine months ended September 30, 2016. The materiality threshold is reviewed on an annual basis taking into account the quantitative (contribution to revenue and net income) and qualitative (size and comparability with other Constellation businesses) factors of current period acquisitions on both an individual and aggregate basis.

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## 5. Equity securities available-for-sale

During the nine-months ended September 30, 2016, the Company made investments in two public companies listed in the U.S. and Canada, both of which develop and sell software solutions. These investments have been designated as available-for-sale. The unrealized gains/losses related to the available-for-sale equity securities have been recorded in Accumulated other comprehensive income. During the period, the Company made partial dispositions of these investments. The realized gain or loss upon disposition was recorded in Finance and other expense (income) in the Condensed Consolidated Interim Statement of Income.

	September 30, 2016		December 31, 2015	
	Cost	Fair Value	Cost	Fair Value
Common shares	\$ 14,857	\$ 19,244	\$ -	\$ -

## 6. Other assets and other non-current liabilities

### (a) Other assets

	September 30, 2016	December 31, 2015
Prepaid and other current assets	\$ 46,610	\$ 47,196
Investment tax credits recoverable	17,901	11,479
Sales tax receivable	6,523	2,835
Other receivables	4,643	5,736
<b>Total other current assets</b>	<b>\$ 75,677</b>	<b>\$ 67,246</b>
Investment tax credits recoverable	\$ 12,711	\$ 12,490
Non-current trade and other receivables	7,862	4,079
Equity accounted investees (i)	20,666	15,617
<b>Total other non-current assets</b>	<b>\$ 41,239</b>	<b>\$ 32,186</b>

(i) The Company's share of net income (loss) in its investments currently being accounted for as equity investees for the three and nine-month period ended September 30, 2016 was \$5,410 and \$5,717 respectively (September 30, 2015 – (\$30) and \$910 respectively).

### (b) Other non-current liabilities

	September 30, 2016	December 31, 2015
Contingent consideration	\$ 10,718	\$ 10,530
Acquired contract liabilities	10,395	7,349
Other non-current liabilities	17,401	16,687
<b>Total other non-current liabilities</b>	<b>\$ 38,514</b>	<b>\$ 34,566</b>

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## 7. CSI Facility and CNH Facility

On February 25, 2016, Constellation completed an amendment and restatement of the revolving credit facility agreement (the "CSI Facility"), extending its maturity date to August 11, 2020. The facility limit was increased from \$300,000 to \$485,000 with a syndicate of new and existing Canadian chartered banks and U.S. banks. The CSI Facility bears a variable interest rate and is due in full on August 11, 2020 with no fixed repayments required over the term to maturity. Interest rates are calculated at standard U.S. and Canadian reference rates plus interest rate spreads based on a leverage table. The CSI Facility is currently collateralized by the majority of our assets including the assets of certain material subsidiaries. The CSI Facility contains standard events of default which if not remedied within a cure period would trigger the repayment of any outstanding balance. As at September 30, 2016, \$nil (December 31, 2015 - \$nil) had been drawn from this credit facility, and letters of credit totaling \$15,497 (December 31, 2015 - \$17,130) were issued, which limits the borrowing capacity on a dollar-for-dollar basis. Transaction costs associated with the CSI Facility in the amount of \$1,212 have been capitalized and included in other non-current assets in the condensed consolidated statement of financial position and are being amortized through profit or loss using the effective interest rate method. Amortized costs recognized in the three and nine months ended September 30, 2016 relating to this line-of-credit amounted to \$67 and \$157 respectively. As at September 30, 2016 the carrying amount of such costs is \$1,055.

On June 24, 2014 Constellation Software Netherlands Holding Cooperatief U.A. ("CNH"), a subsidiary of Constellation and the indirect owner of 100% of TSS, entered into a €150,000 term and €10,000 multicurrency revolving credit facility (the "CNH Facility") with a number of European and North American financial institutions. The CNH Facility bears interest at a rate calculated at EURIBOR plus interest rate spreads based on a leverage table. The CNH Facility is collateralized by substantially all of the assets owned by CNH and its subsidiaries which includes substantially all of the assets of TSS and its subsidiaries. The CNH Facility contains standard events of default which if not remedied within a cure period would trigger the repayment of any outstanding balance. As at September 30, 2016, €124,000 (\$139,013) (December 31, 2015 - €128,000 (\$139,600)) had been drawn from this credit facility. The terms of the CNH Facility require that €24,000 must be repaid in instalments between now and June 2020, and €100,000 is non-amortizing and due in June 2021. The remaining €20,000 term component of the CNH Facility is currently available and if drawn must be repaid in five equal instalments starting on June 24, 2018. As at September 30, 2016 no amounts had been drawn on the €10,000 multicurrency revolving component of the CNH Facility (December 31, 2015 - \$nil). The revolving component of the CNH Facility is available for acquisitions, working capital needs, and other general corporate purposes until June 24, 2020. Transaction costs associated with the CNH Facility have been included as part of the carrying amount of the liability and are being amortized through profit or loss using the effective interest rate method. Amortized costs recognized in the three and nine months ended September 30, 2016 relating to this facility amounted to \$218 and \$654 respectively (three and nine months ended September 30, 2015 - \$226 and \$656 respectively). As at September 30, 2016, the carrying amount of such costs relating to this facility totaling approximately \$3,936 (€3,511) has been classified as part of the CNH Facility in the condensed consolidated interim statement of financial position (December 31, 2015 - \$4,468 (€4,097)).

The CNH Facility and CSI Facility are independent of each other. The CNH Facility is not guaranteed by Constellation or its subsidiaries nor is Constellation or its subsidiaries subject to the terms of the CNH Facility other than, in each case, CNH and its subsidiaries. Similarly, CNH and its subsidiaries did not guarantee Constellation's other credit facilities and are not subject to the provisions thereof. Constellation's credit facilities impose limitations on the aggregate amount of investment that Constellation may make in CNH and its subsidiaries and the financial results of CNH and its subsidiaries are not included for the purposes of determining compliance by Constellation with the financial covenants in Constellation's other credit facilities. The CNH Facility imposes limitations on the amount of distributions that CNH and its subsidiaries may make to Constellation.

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## 8. Debentures

On October 1, 2014 and November 19, 2014, the Company issued debentures with a total principal value of C\$96,038 for total proceeds of C\$91,236. On September 30, 2015, the Company issued another tranche of debentures (collectively with the 2014 issuances called the “Debentures”) with a total principal value of C\$186,249 for total proceeds of C\$214,186.

The Debentures have a maturity date of March 31, 2040 (the “Maturity Date”). From and including the date of issue to but excluding March 31, 2015, the Debentures bore interest at a rate of 7.4% per annum, paid quarterly in arrears. The rate from March 31, 2015 to March 30, 2016 was 8.5% per annum. The rate from March 31, 2016 to March 30, 2017 is 7.6%. From and including March 31, 2017 to but excluding the Maturity Date, the interest rate applicable to the Debentures will be reset on an annual basis on March 31 of each year, at a rate equal to the annual average percentage change in the All-items Consumer Price Index during the 12 month period ending on December 31 in the prior year (which amount may be positive or negative) plus 6.5%. Notwithstanding the foregoing, the interest rate applicable to the debentures will not be less than 0%. The Company may, subject to certain approvals, elect the Payment in Kind election (“PIK Election”), in lieu of paying interest in cash, to satisfy all or any portion of its interest obligation payable on an interest payment date by issuing to each Debenture holder PIK Debentures equal to the amount of the interest obligation to be satisfied. The PIK Debentures will have the same terms and conditions as the Debentures and will form part of the principal amount of the Debentures. If, on any interest payment date, the Company fails to pay the amount of interest owing on the Debentures in full in cash, the Company will not (A) declare or pay dividends of any kind on the Common Shares, nor (B) participate in any share buyback or redemption involving the Common Shares, until the date on which the Company pays such interest (or the unpaid portion thereof) in cash to holders of the Debentures; however, where the Company has issued PIK Debentures in respect of all or a portion of the amount of interest owing on the Debentures on an interest payment date, the Company may resume declaring or paying dividends of any kind on the Common Shares and participating in any share buyback or redemption involving the Common Shares beginning on the next earlier of (i) the interest payment date of which the Company pays the amount of interest owing on the Debentures in full in cash and (ii) the date on which the Company repays all amounts owing under the PIK Debenture. All payments in respect of the Debentures will be subordinated in right of payment to the prior payment in full of all senior indebtedness of the Company.

The Debentures will be redeemable in certain circumstances at the option of the Company or the holder. During the period beginning on March 16 and ending on March 31 of each year, the Company will have the right, at its option, to give notice to holders of Debentures of its intention to redeem the Debentures, in whole or in part, on March 31 in the year that is five years following the year in which notice is given, at a price equal to the principal amount thereof plus accrued and unpaid interest up to but excluding the date fixed for redemption. During the period beginning on March 1 and ending on March 15 of each year, holders of Debentures will also have the right, at their option, to give notice to the Company of their intention to require the Company to repurchase (or to “put”) the Debentures, in whole or in part, on March 31 in the year that is five years following the year in which notice is given, at a price equal to the principal amount thereof plus accrued and unpaid interest up to but excluding the date fixed for repurchase.

During the nine-month period ended September 30, 2016, no notices for redemption of the Debentures were received or given by the Company.

## 9. TSS Membership Liability

On December 23, 2014, in accordance with the terms of the purchase and sale agreement for the TSS acquisition, and on the basis of the term sheets attached thereto, Constellation and the sellers of TSS along with members of TSS’ executive management team (collectively, the “minority owners”) entered into a Members Agreement pursuant



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to which the minority owners acquired 33.29% of the voting interests in Constellation Software Netherlands Holdings Cooperatief (the "Coop"). Total proceeds from this transaction was €39,375 (\$48,503).

Commencing any time after December 31, 2014, each of the minority owners may exercise a put option to sell all or a portion of their interests in the Coop back to Constellation for an amount calculated in accordance with a valuation methodology described within the Members Agreement. Accordingly, the Company classified the proceeds from the Members Agreement as a liability. The main valuation driver in such calculation is the maintenance and other recurring revenue of the Coop. Upon the exercise of a put option, Constellation would be obligated to redeem up to 33.33% of the minority owners' interests put, no later than 30 business days from the date notice is received, and up to 33.33% on each of the first and second anniversary of the date the first redemption payment is made. In determining the valuation of the liability at each reporting period, the Company assumes the minority owners exercised their put option on the last day of the current reporting period, and redeemed 33.33% of their interests on exercise (which is classified as a current liability), and will redeem 33.33% on each of the first and second anniversary dates. Maintenance and recurring revenue of the Coop for the trailing twelve months determined at the end of the current reporting period was used as the basis for valuing the interests at each redemption date. Any increase or decrease in the value of the membership liability will be recorded as an expense or income in the consolidated statements of income for the period.

The seller of TSS also has an option available to it to sell approximately 68% of its interests in the Coop, for an amount calculated in accordance with a valuation methodology described within the Members Agreement, in the event that Robin Van Poelje, TSS' CEO, is no longer employed by TSS. The remaining interest of approximately 32% can be sold via the put option described above.

In the event of a change of control in Constellation, the minority owners would have the option to sell 100% of their interests in the Coop for an amount calculated in accordance with a valuation methodology described within the Members Agreement. Constellation would be obligated to remit payment in respect thereof no later than 30 business days from the date notice is given.

Commencing at any time after December 31, 2023, Constellation may exercise a call option to purchase all of the minority owners' interests in the Coop, for an amount calculated in accordance with a valuation methodology described within the Members Agreement. Upon exercise of the call option, the full purchase price will be paid within 30 business days of the notice date, following which the minority owners' membership in the Coop will be terminated.

If any of TSS' executive management team that participate in the Members Agreement are terminated for urgent cause as defined in Section 7:678 of the Dutch Civil Code, Constellation shall have the right to purchase all of the interests beneficially owned by the terminated executive for an amount calculated in accordance with a valuation methodology described with the Members Agreement. The full purchase price will be paid within 30 business days from the date notice is given, following which the terminated executive's membership in the Coop will be terminated. An option does exist for the terminated executive to elect to be paid in annual installments of 33.33% of his interests in the Coop over a 3-year period. The valuation of the interests being purchased will be calculated at each reporting period. During the 9-month period ended September 30, 2016, no options were exercised.

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## 10. Provisions

At January 1, 2016	\$	9,999
Reversal		(1,340)
Provisions recorded during the period		3,516
Provisions used during the period		(6,013)
Effect of movements in foreign exchange and other		155
At September 30, 2016	\$	6,317
<hr/>		
Provisions classified as current liabilities		5,234
Provisions classified as other non-current liabilities		1,083

The provisions balance is comprised of various individual provisions for onerous contracts and other estimated liabilities of the Company of uncertain timing or amount.

## 11. Income taxes

Income tax expense is recognized based on management's best estimate of the actual income tax rate for the interim period applied to the pre-tax income of the interim period for each entity in the consolidated group. As a result of foreign exchange fluctuations, acquisitions and ongoing changes due to intercompany transactions amongst entities operating in different jurisdictions, the Company has determined that a reasonable estimate of a weighted average annual tax rate cannot be determined on a consolidated basis. The Company's consolidated effective tax rate in respect of continuing operations for the three and nine months ended September 30, 2016 was 29% and 30% respectively (three and nine months ended September 30, 2015 was 34% and 32% respectively).

## 12. Capital and other components of equity

	Common Shares	
	Number	Amount
September 30, 2016	21,191,530	\$ 99,283
December 31, 2015	21,191,530	\$ 99,283

### *Dividends and other distributions to shareholders*

During the nine months ended September 30, 2016 the Board of Directors approved and the Company declared dividends of \$3.00 per common share. The dividend declared in the quarter ended March 31, 2016 representing \$21,192 was paid and settled on April 5, 2016. The dividend declared in the quarter ended June 30, 2016 representing \$21,192 was paid and settled on July 6, 2016. The dividend declared in the quarter ended September 30, 2016 representing \$21,192 was paid and settled on October 5, 2016.

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A dividend of \$1.00 per share representing \$21,192 was accrued as at December 31, 2015 and subsequently paid and settled on January 5, 2016.

## 13. Finance and other income and finance costs

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
Gains on sale of available-for-sale financial assets transferred from other comprehensive income	\$ (2,539)	\$ -	\$ (2,539)	\$ -
Interest income on cash	(128)	-	(283)	-
Finance and other income	(262)	(2,911)	(379)	(3,231)
<b>Finance and other income</b>	<b>\$ (2,929)</b>	<b>\$ (2,911)</b>	<b>\$ (3,201)</b>	<b>\$ (3,231)</b>
Interest expense on bank indebtedness and debentures	\$ 5,596	\$ 4,070	\$ 17,406	\$ 11,563
Amortization of debt related transaction costs	285	571	811	1,259
Amortization of debenture discount (premium) and associated rights offering, net	(1,018)	(80)	(3,055)	(160)
Other finance costs	469	1,478	1,191	2,303
<b>Finance costs</b>	<b>\$ 5,332</b>	<b>\$ 6,039</b>	<b>\$ 16,353</b>	<b>\$ 14,965</b>

During 2014, the Company entered into a floating-to-fixed interest rate swap to manage its cash-flow interest rate risk associated with the CNH Facility. The notional principal amount of the outstanding floating to fixed interest rate swap contract at September 30, 2016 was €124,000. The fair value of the interest rate swap contract at September 30, 2016 was \$735 (December 31, 2015 - \$907) and is recorded in accumulated other comprehensive income (loss).

## 14. Earnings per share

### Basic and diluted earnings per share

	Three months ended September 30,		Nine months ended September 30,	
	2016	2015	2016	2015
<b>Numerator:</b>				
Net income	\$ 67,462	\$ 45,712	\$ 141,128	\$ 111,292
<b>Denominator:</b>				
Basic and diluted shares outstanding	21,192	21,192	21,192	21,192
<b>Earnings per share</b>				
Basic and diluted	\$ 3.18	\$ 2.16	\$ 6.66	\$ 5.25

## 15. Financial instruments

### Fair values versus carrying amounts

The carrying values of cash, accounts receivable, accounts payable, accrued liabilities, dividends payable and the majority of acquisition holdbacks, approximate their fair values due to the short-term nature of these instruments.

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The carrying value of the equity securities available for sale and the TSS Membership Liability approximates their fair value.

The Company has capitalized transaction costs associated with the CSI Facility and CNH Facility. At September 30, 2016, the fair value of the CSI Facility is \$nil and the carrying value is \$nil (December 31, 2015: fair value \$nil and carrying value \$nil). As at September 30, 2016, the fair value of the CNH Facility is \$139,013 and the carrying value is \$135,077 (December 31, 2015: fair value of \$139,600 and carrying value of \$135,132). As at September 30, 2016, the fair value of the Debentures is \$247,517 and the carrying value is \$229,830 (December 31, 2015: fair value of \$220,791 and carrying value of \$220,043).

## Fair value hierarchy

The table below analyzes financial instruments carried at fair value, by valuation method.

- level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities;
- level 2 inputs are inputs other than quoted prices included in level 1 that are observable for the asset or liability either directly (i.e. prices) or indirectly (i.e. derived from prices); and
- level 3 inputs are inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

In the table below, the Company has segregated all financial assets and liabilities that are measured at fair value into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date.

Financial assets and financial liabilities measured at fair value as at September 30, 2016 and December 31, 2015 in the condensed consolidated interim financial statements are summarized below. The Company has no additional financial liabilities measured at fair value after initial recognition other than those recognized in connection with business combinations.

	September 30, 2016				December 31, 2015			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
<b>Assets:</b>								
Available-for-sale equity securities	\$ 19,244	\$ -	\$ -	\$ 19,244	\$ -	\$ -	\$ -	\$ -
	<b>19,244</b>	<b>-</b>	<b>-</b>	<b>19,244</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Liabilities:</b>								
Contingent consideration	\$ -	\$ -	\$ 18,564	\$ 18,564	\$ -	\$ -	\$ 21,494	\$ 21,494
Interest rate swap contract	-	735	-	735	-	907	-	907
	<b>-</b>	<b>735</b>	<b>18,564</b>	<b>19,299</b>	<b>-</b>	<b>907</b>	<b>21,494</b>	<b>22,401</b>

There were no transfers of fair value measurement between level 1, 2 and 3 of the fair value hierarchy in the periods ended September 30, 2016 and 2015.

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in level 3 of the fair value hierarchy.

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Balance at January 1, 2016	21,494
Increase from business acquisitions	4,157
Cash payments	(8,610)
Charges through profit or loss	1,266
Foreign exchange and other movements	257
Balance at September 30, 2016	18,564
Contingent consideration classified as current liabilities	7,846
Contingent consideration classified as other non-current liabilities	10,718

Estimates of the fair value of contingent consideration is performed by the Company on a quarterly basis. Key unobservable inputs include revenue growth rates and the discount rates applied (8% to 11%). The estimated fair value increases as the annual growth rate increases and as the discount rate decreases and vice versa.

## 16. Operating segments

Segment information is presented in respect of the Company's business. The accounting policies of the segments are the same as those described in the significant accounting policies section of these condensed consolidated interim financial statements.

### Reportable segments

The Company has six operating segments, referred to as Operating Groups by the Company, being Volaris, Harris, TSS, Jonas, Perseus, and Vela. The operating segments are aggregated into two reportable segments in accordance with IFRS 8 Operating Segments. The Company's Public Sector segment develops and distributes software solutions primarily to government and government-related customers. The Company's Private Sector segment develops and distributes software solutions primarily to commercial customers.

The Operating Groups exhibit similar economic characteristics (such as gross and EBITA margins) and are substantially similar in relation to the nature of products and services, the nature of production processes, and the methods used to distribute product; however, the determination that the Company has two reportable segments is based primarily on the assessment that differences in economic cycles and procedures for securing contracts between our governmental clients and commercial, or private sector clients, are significant, thus warranting distinct segmented disclosures. Volaris, Harris and TSS have been aggregated into the Public Sector segment. Jonas, Perseus and Vela have been aggregated into the Private Sector segment. To the extent there have been transfers of business units between our Public and Private segments, we have restated the comparatives for these transfers.

Historically, Corporate head office operating expenses have been allocated to the Company's segments based on the segment's percentage of total consolidated revenue for the allocation period. For the period ended September 30, 2016, Constellation has not allocated head office operating expenses to the segments on the basis that head office management fees which are charged to the operating groups and included in the "Intercompany expenses (income)" caption are intended to recover these costs. As a result, Corporate head office operating expenses have been reflected in the "Other" column. Comparatives have been restated to reflect this change.

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Intercompany expenses (income) primarily represent Constellation head office management fees and intercompany interest charged on related borrowings to the reportable segments.

Three months ended September 30, 2016	Public Sector	Private Sector	Other	Consolidated Total
Revenue	\$ 368,106	\$ 177,540	\$ -	\$ 545,646
Expenses				
Staff	177,611	87,426	1,105	266,142
Hardware	17,701	3,959	-	21,660
Third party licenses, maintenance and professional services	30,540	20,724	-	51,264
Occupancy	8,155	4,815	77	13,047
Travel	11,566	4,053	59	15,678
Telecommunications	3,282	2,081	13	5,376
Supplies	1,626	658	20	2,304
Software and equipment	7,800	1,728	62	9,590
Professional fees	4,301	1,218	919	6,438
Other, net	3,453	4,662	148	8,263
Depreciation	3,955	1,499	-	5,454
Amortization of intangible assets	29,329	13,347	-	42,676
	299,319	146,170	2,403	447,892
Foreign exchange (gain) loss	418	(562)	(882)	(1,026)
TSS membership liability revaluation charge	7,070	-	-	7,070
Equity in net (income) loss of equity investees	(60)	-	(5,350)	(5,410)
Finance income	(148)	(84)	(2,697)	(2,929)
Finance costs	1,625	249	3,458	5,332
Inter-company expenses (income)	7,365	4,530	(11,895)	-
	16,270	4,133	(17,366)	3,037
Profit before income tax	52,517	27,237	14,963	94,717
Current income tax expense (recovery)	13,035	7,507	(1,298)	19,244
Deferred income tax expense (recovery)	4,254	1,652	2,105	8,011
Income tax expense (recovery)	17,289	9,159	807	27,255
Net income	35,228	18,078	14,156	67,462

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Nine months ended September 30, 2016	Public Sector		Private Sector		Other	Consolidated Total		
Revenue	\$	1,044,644	\$	516,652	\$	-	\$	1,561,296
Expenses								
Staff		519,886		258,544		3,314		781,744
Hardware		49,003		12,722		-		61,725
Third party licenses, maintenance and professional services		82,162		60,686		-		142,848
Occupancy		23,177		14,187		226		37,590
Travel		32,612		12,242		145		44,999
Telecommunications		9,953		6,204		41		16,198
Supplies		4,658		2,296		37		6,991
Software and equipment		21,847		5,197		136		27,180
Professional fees		13,828		3,807		2,297		19,932
Other, net		11,769		15,009		1,251		28,029
Depreciation		11,031		4,401		4		15,436
Amortization of intangible assets		88,101		43,886		-		131,987
		868,027		439,181		7,451		1,314,659
Foreign exchange (gain) loss		1,225		1,897		21,656		24,778
TSS membership liability revaluation charge		13,937		-		-		13,937
Equity in net (income) loss of equity investees		(217)		-		(5,500)		(5,717)
Finance income		(246)		(121)		(2,834)		(3,201)
Finance costs		4,753		726		10,874		16,353
Intercompany expenses (income)		27,215		11,481		(38,696)		-
		46,667		13,983		(14,500)		46,150
Profit before income tax		129,950		63,488		7,049		200,487
Current income tax expense (recovery)		36,802		20,457		2,656		59,915
Deferred income tax expense (recovery)		1,590		485		(2,631)		(556)
Income tax expense (recovery)		38,392		20,942		25		59,359
Net income		91,558		42,546		7,024		141,128

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Three months ended September 30, 2015	Public	Sector	Private Sector	Other	Consolidated Total
Revenue	\$ 317,604		\$ 142,754	\$ -	\$ 460,358
Expenses					
Staff	155,133		70,095	918	226,146
Hardware	17,137		4,822	-	21,959
Third party licenses, maintenance and professional services	23,492		16,492	-	39,984
Occupancy	7,046		3,542	10	10,598
Travel	9,267		3,522	49	12,838
Telecommunications	2,872		1,799	14	4,685
Supplies	1,876		807	9	2,692
Software and equipment	5,726		1,454	63	7,243
Professional fees	3,506		1,287	468	5,261
Other, net	1,453		3,067	209	4,729
Depreciation	2,748		1,150	3	3,901
Amortization of intangible assets	34,354		13,450	-	47,804
	264,610		121,487	1,743	387,840
Foreign exchange (gain) loss	(393)		(1,721)	(3,860)	(5,974)
TSS membership liability revaluation charge	5,756		-	-	5,756
Equity in net (income) loss of equity investees	-		-	30	30
Finance income	(2,952)		41	-	(2,911)
Finance costs	2,117		1,387	2,535	6,039
Inter-company expenses (income)	12,786		3,958	(16,744)	-
	17,314		3,665	(18,039)	2,940
Profit before income tax	35,680		17,602	16,296	69,578
Current income tax expense (recovery)	12,823		9,475	(1,160)	21,138
Deferred income tax expense (recovery)	(616)		1,092	2,252	2,728
Income tax expense (recovery)	12,207		10,567	1,092	23,866
Net income	23,473		7,035	15,204	45,712



# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three and nine months ended September 30, 2016 and 2015

(Unaudited)

Nine months ended September 30, 2015	Public Sector	Private Sector	Other	Consolidated Total
Revenue	919,234	407,525	- \$	1,326,759
Expenses				
Staff	463,661	204,275	3,148	671,084
Hardware	46,108	12,066	-	58,174
Third party licenses, maintenance and professional services	69,534	47,662	-	117,196
Occupancy	20,815	10,399	242	31,456
Travel	27,645	10,713	129	38,487
Telecommunications	7,963	5,070	43	13,076
Supplies	5,195	2,351	47	7,593
Software and equipment	17,778	4,131	374	22,283
Professional fees	9,993	3,762	2,198	15,953
Other, net	16,071	9,748	838	26,657
Depreciation	8,765	3,298	14	12,077
Amortization of intangible assets	94,222	38,375	-	132,597
	787,750	351,850	7,033	1,146,633
Foreign exchange (gain) loss	1,531	(2,817)	(7,154)	(8,440)
TSS membership liability revaluation charge	15,164	-	-	15,164
Equity in net (income) loss of equity investees	-	-	(910)	(910)
Finance income	(3,277)	46	-	(3,231)
Finance costs	6,321	1,794	6,850	14,965
Intercompany expenses (income)	28,445	11,529	(39,974)	-
	48,184	10,552	(41,188)	17,548
Profit before income tax	83,300	45,123	34,155	162,578
Current income tax expense (recovery)	32,371	18,502	(3,273)	47,600
Deferred income tax expense (recovery)	(485)	2,573	1,598	3,686
Income tax expense (recovery)	31,886	21,075	(1,675)	51,286
Net income	51,414	24,048	35,830	111,292

# CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three and nine months ended September 30, 2016 and 2015

(Unaudited)

## 17. Contingencies

In the normal course of operations, the Company is subject to litigation and claims from time to time. The Company may also be subject to lawsuits, investigations and other claims, including environmental, labour, product, customer disputes and other matters. Management believes that adequate provisions have been recorded in the accounts where required. Although it is not always possible to estimate the extent of potential costs, if any, management believes that the ultimate resolution of such contingencies will not have a material adverse impact on the results of operations, financial position or liquidity of the Company.

## 18. Changes in non-cash operating working capital

	Three months ended		Nine months ended	
	September 30,		September 30,	
	2016	2015	2016	2015
Decrease (increase) in accounts receivable	\$ 957	\$ (5,245)	\$ 5,422	\$ 9,075
Decrease (increase) in work in progress	(5,227)	(2,618)	(8,123)	(8,906)
Decrease (increase) in other current assets	1,827	(363)	2,963	(8,983)
Decrease (increase) in inventory	(1,120)	(1,227)	(551)	(3,863)
Decrease (increase) in non-current assets	1,176	3,202	(1,403)	4,733
Increase (decrease) in other non-current liabilities	(418)	(5,909)	(3,817)	(4,071)
Increase (decrease) in accounts payable and accrued liabilities, excluding holdbacks from acquisitions	29,554	19,779	(15,058)	(7,197)
Increase (decrease) in deferred revenue	(23,762)	(16,709)	14,935	23,890
Increase (decrease) in provisions	(949)	244	(3,578)	(5,035)
Change in non-cash operating working capital	\$ 2,038	\$ (8,846)	\$ (9,210)	\$ (357)

## 19. Subsequent events

On October 26, 2016 the Company declared a \$1.00 per share dividend that is payable on January 5, 2017 to all common shareholders of record at close of business on December 16, 2016.

Subsequent to September 30, 2016, the Company entered into agreements to acquire 100% of the shares of three entities for aggregate cash consideration of \$30,764 on closing plus cash holdbacks of \$1,254 and contingent consideration with an estimated fair value of \$nil for total consideration of \$32,018. The contingent consideration is payable on the achievement of certain financial targets in the post-acquisition period. The business acquisitions include companies catering to the financial services, public housing and retail management and distribution markets, and are all software companies similar to the existing business of the Company. One of the businesses will be included in the Company's Public Sector segment, and two in the Private Sector segment.