



Constellation Software Inc.

INTERIM FINANCIAL REPORT

First Quarter Fiscal Year 2013

For the three month period ended
March 31, 2013
(UNAUDITED)

CONSTELLATION SOFTWARE INC.

MANAGEMENT'S DISCUSSION AND ANALYSIS ("MD&A")

The following discussion and analysis should be read in conjunction with the Unaudited Condensed Consolidated Interim Financial Statements for the three month period ended March 31, 2013 and with our Annual Consolidated Financial Statements for the year ended December 31, 2012, which we prepared in accordance with International Financial Reporting Standards ("IFRS"). Certain information included herein is forward-looking and based upon assumptions and anticipated results that are subject to uncertainties. Should one or more of these uncertainties materialize or should the underlying assumptions prove incorrect, actual results may vary significantly from those expected. See "Forward-Looking Statements" and "Risks and Uncertainties".

Unless otherwise indicated, all dollar amounts are expressed in U.S. dollars. All references to "\$" are to U.S. dollars and all references to "C\$" are to Canadian dollars.

Additional information about Constellation Software Inc. (the "Company" or "Constellation"), including our most recently filed Annual Information Form ("AIF"), is available on SEDAR at www.sedar.com.

Forward Looking Statements

Certain statements in this report, including those under "Outlook" below, may contain "forward looking" statements that involve risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company or industry to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Words such as "may", "will", "expect", "believe", "plan", "intend", "should", "anticipate" and other similar terminology are intended to identify forward looking statements. These statements reflect current assumptions and expectations regarding future events and operating performance as of the date of this MD&A, May 1, 2013. Forward looking statements involve significant risks and uncertainties, should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to vary significantly from the results discussed in the forward looking statements, including, but not limited to, the factors discussed under "Outlook" and "Risks and Uncertainties". Although the forward looking statements contained in this MD&A are based upon what management of the Company believes are reasonable assumptions, the Company cannot assure investors that actual results will be consistent with these forward looking statements. These forward looking statements are made as of the date of this MD&A and the Company assumes no obligation, except as required by law, to update any forward looking statements to reflect new events or circumstances. This report should be viewed in conjunction with the Company's other publicly available filings, copies of which can be obtained electronically on SEDAR at www.sedar.com.

Non-IFRS Measures

This MD&A includes certain measures which have not been prepared in accordance with IFRS such as Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income and Adjusted net income margin.

The term "Adjusted EBITDA" refers to net income before adjusting for finance income, finance costs, income taxes, equity in net income or loss of equity investees, impairment of non-financial assets, depreciation, amortization, and foreign exchange gain or loss. The Company believes that Adjusted EBITDA is useful supplemental information as it provides an indication of the results generated by the Company's main business activities prior to taking into consideration how those activities are financed and taxed and also prior to taking into consideration asset depreciation and amortization and the other items listed above. "Adjusted EBITDA margin" refers to the percentage that Adjusted EBITDA for any period represents as a portion of total revenue for that period.

“Adjusted net income” means net income adjusted for non-cash expenses (income) such as amortization of intangible assets, deferred income taxes, and certain other expenses (income). The Company believes that Adjusted net income is useful supplemental information as it provides an indication of the results generated by the Company’s main business activities prior to taking into consideration amortization of intangible assets, deferred income taxes, and certain other non-cash expenses (income) incurred or recognized by the Company from time to time. “Adjusted net income margin” refers to the percentage that Adjusted net income for any period represents as a portion of total revenue for that period.

Adjusted EBITDA and Adjusted net income are not recognized measures under IFRS and, accordingly, readers are cautioned that Adjusted EBITDA and Adjusted net income should not be construed as alternatives to net income determined in accordance with IFRS. The Company’s method of calculating Adjusted EBITDA and Adjusted net income may differ from other issuers and, accordingly, Adjusted EBITDA and Adjusted net income may not be comparable to similar measures presented by other issuers. See “Results of Operations —Adjusted EBITDA” and “— Adjusted net income” for a reconciliation of Adjusted EBITDA and Adjusted net income to net income.

Overview

We acquire, manage and build vertical market software (“VMS”) businesses. Generally, these businesses provide mission critical software solutions that address the specific needs of our customers in particular markets. Our focus on acquiring businesses with growth potential, managing them well and then building them, has allowed us to generate significant cash flows and revenue growth during the past several years.

Our revenue consists primarily of software license fees, maintenance and other recurring fees, professional service fees and hardware sales. Software license revenue is comprised of license fees charged for the use of our software products generally licensed under multiple-year or perpetual arrangements in which the fair value of maintenance and/or professional service fees are determinable, where applicable. Maintenance and other recurring revenue primarily consists of fees charged for customer support on our software products post-delivery and also includes, to a lesser extent, recurring fees derived from software as a service, subscriptions, combined software/support contracts, transaction-related revenues, and hosted products. Maintenance and other recurring fee arrangements generally include ongoing customer support and rights to certain product updates “when and if available” and products sold on a subscription basis. Professional service revenue consists of fees charged for implementation and integration services, customized programming, product training and consulting. Hardware sales include the resale of third party hardware that forms part of our customer solutions, as well as sales of customized hardware assembled internally. Our customers typically purchase a combination of software, maintenance, professional services and hardware, although the type, mix and quantity of each vary by customer and by product.

Expenses consist primarily of staff costs, the cost of hardware, third party licenses, maintenance and professional services to fulfill our customer arrangements, travel and occupancy costs and other general operating expenses.

Results of Operations

(In thousands of dollars, except percentages and per share amounts)

Unaudited

	Three months ended March 31,		Period-Over-Period Change	
	<u>2013</u>	<u>2012</u>	<u>\$</u>	<u>%</u>
Revenue	256,431	195,278	61,153	31%
Expenses	213,833	156,011	57,822	37%
Adjusted EBITDA	42,598	39,267	3,331	8%
Depreciation	2,212	1,718	494	29%
Amortization of intangible assets	26,461	19,275	7,186	37%
Foreign exchange loss	1,775	208	1,567	753%
Equity in net (income) loss of equity investees	(344)	882	(1,226)	NM
Finance income	(490)	(1,069)	579	-54%
Finance costs	1,116	1,018	98	10%
Profit before income taxes	11,868	17,235	(5,367)	-31%
Income taxes expense (recovery)				
Current income tax expense	4,980	4,803	177	4%
Deferred income tax (recovery)	(2,311)	(1,492)	(819)	55%
Income tax expense	2,669	3,311	(642)	-19%
Net income	9,199	13,924	(4,725)	-34%
Adjusted net income	33,349	31,707	1,642	5%
Weighted average number of shares outstanding (000's)				
Basic and diluted	21,192	21,192		
Net income per share				
Basic and diluted	\$ 0.43	\$ 0.66	\$ (0.22)	-34%
Adjusted EBITDA per share				
Basic and diluted	\$ 2.01	\$ 1.85	\$ 0.16	8%
Adjusted net income per share				
Basic and diluted	\$ 1.57	\$ 1.50	\$ 0.08	5%
Cash dividends declared per share				
Basic and diluted	\$ 1.00	\$ 1.00	\$ -	

NM - Not meaningful

Comparison of the first quarter ended March 31, 2013 and 2012

Revenue:

Total revenue for the quarter ended March 31, 2013 was \$256 million, an increase of 31%, or \$61 million, compared to \$195 million for the comparable period in 2012. The increase is solely attributed to growth from acquisitions as there was no organic growth. Excluding the decline in total revenue related to the Public Transit Solutions business (“PTS”) the organic growth for the quarter would have been 4%. For acquired businesses, organic growth is calculated as the difference between actual revenues achieved by each business in the financial period following acquisition compared to the revenues they achieved in the corresponding financial period preceding the date of acquisition by Constellation.

We have historically provided supplemental disclosure around the PTS business which was acquired from Continental Automotive AG on November 2, 2009. The rationale for the supplemental disclosure was the material difference between Adjusted net income and cash flows from operating activities resulting from the accounting treatment of acquired contract assets and liabilities. The majority of the acquired contracts have now been completed or are close to completion, and the remaining difference between Adjusted net income and cash flows from operating activities to be realized on these contracts is not considered material. As such, we will not be providing supplemental disclosure around the PTS business.

Software license revenue for the quarter ended March 31, 2013 increased by 38%, or \$6 million to \$21 million, from \$15 million compared to the same period in 2012. Professional services revenue for the quarter ended March 31, 2013 increased by 31%, or \$13 million to \$55 million, from \$42 million compared to the same period in 2012. Hardware and other revenue for the quarter ended March 31, 2013 increased by 2%, or \$1 million to \$26 million, from \$25 million in 2012. Maintenance and other recurring revenues for the quarter ended March 31, 2013 increased by 37%, or \$42 million to \$155 million, from \$113 million in the same period in 2012. The following tables display the breakdown of our revenue according to revenue type:

	Three months ended March 31,		Period-Over-Period Change	
	<u>2013</u>	<u>2012</u>	<u>\$</u>	<u>%</u>
	(\$000, except percentages)			
Licenses	20,668	14,940	5,728	38%
Professional services	55,099	42,127	12,972	31%
Hardware and other	25,808	25,355	453	2%
Maintenance and other recurring	154,856	112,856	42,000	37%
	256,431	195,278	61,153	31%

We aggregate our business into two distinct segments for financial reporting purposes: (i) the public sector reportable segment, which includes business units focused primarily on government and government-related customers, and (ii) the private sector reportable segment, which includes business units focused primarily on commercial customers.

The following table displays our revenue by reportable segment and the percentage change for the three months ended March 31, 2013 compared to the same period in 2012:

	Three months ended March 31,		Period-Over-Period Change	
	<u>2013</u>	<u>2012</u>	\$	%
	(\$000, except percentages)			
Public Sector				
Licenses	13,175	9,790	3,385	35%
Professional services	43,179	32,302	10,877	34%
Hardware and other	22,171	22,289	(118)	-1%
Maintenance and other recurring	97,605	73,851	23,754	32%
	176,130	138,232	37,898	27%
Private Sector				
Licenses	7,493	5,150	2,343	45%
Professional services	11,920	9,825	2,095	21%
Hardware and other	3,637	3,066	571	19%
Maintenance and other recurring	57,251	39,005	18,246	47%
	80,301	57,046	23,255	41%

Public Sector

For the quarter ended March 31, 2013, total revenue in the public sector reportable segment increased 27%, or \$38 million, to \$176 million, compared to \$138 million for the quarter ended March 31, 2012. Revenue growth from acquired businesses was significant as we completed twenty-two acquisitions since the beginning of 2012 in our public sector segment. It is estimated that acquisitions completed since the beginning of 2012 contributed approximately \$40 million to our Q1 2013 revenues. Revenues decreased organically by 2% or \$2 million in Q1 2013 compared to the same period in 2012, primarily driven by a decline in hardware sales in the PTS European business from the same period in 2012.

Private Sector

For the quarter ended March 31, 2013, total revenue in the private sector reportable segment increased 41%, or \$23 million, to \$80 million, compared to \$57 million for the quarter ended March 31, 2012. Revenue growth from acquired businesses was significant for the three month period as we completed twenty acquisitions since the beginning of 2012 in our private sector segment. It is estimated that acquisitions completed since the beginning of 2012 contributed approximately \$21 million to our Q1 2013 revenues. Revenues increased organically by 3% or \$2 million in Q1 2013 compared to the same period in 2012.

Expenses:

The following table displays the breakdown of our expenses:

	Three months ended March 31,		Period-Over-Period Change	
	<u>2013</u>	<u>2012</u>	<u>\$</u>	<u>%</u>
	(\$000, except percentages)			
Expenses				
Staff	148,104	105,631	42,473	40%
Hardware	16,011	12,227	3,784	31%
Third party license, maintenance and professional services	18,440	14,246	4,194	29%
Occupancy	6,580	4,625	1,955	42%
Travel	9,506	8,246	1,260	15%
Telecommunications	3,093	2,497	596	24%
Supplies	4,648	3,432	1,216	35%
Professional fees	3,461	1,845	1,616	88%
Other, net	3,990	3,262	728	22%
	213,833	156,011	57,822	37%

Overall expenses for the quarter ended March 31, 2013 increased 37%, or \$58 million, to \$214 million, compared to \$156 million during the same period in 2012. As a percentage of total revenue, expenses increased to 83% in the quarter ended March 31, 2013 compared to 80% in the quarter ended March 31, 2012. The increase in expenses as a percentage of total revenue is primarily attributed to North American hiring to address backlog and to staff new investments in growth initiatives, as well as the impact of recent European acquisitions. The growth in expenses for the three month period is primarily due to the growth in the number of employees. Our average employee headcount grew 42% in 2013 from 4,001 in the quarter ended March 31, 2012 to 5,696 in the quarter ended March 31, 2013 primarily due to acquisitions.

Staff expense – Staff expense can be broken down into five key operating departments: Professional Services, Maintenance, Research and Development, Sales and Marketing, and General and Administrative. Professional Services staff expenses include personnel and related costs associated with our delivery of professional services. Research and Development staff expenses include personnel and related costs associated with our research and development efforts. Sales and Marketing staff expenses consist primarily of the personnel and related costs associated with our sales and marketing functions. General and Administrative staff expenses consist primarily of the personnel and related costs associated with the administration of the business. The table below compares the period over period variances.

	Three months ended March 31,		Period-Over-Period Change	
	<u>2013</u>	<u>2012</u>	<u>\$</u>	<u>%</u>
	(\$000, except percentages)			
Professional services	34,592	23,859	10,733	45%
Maintenance	28,872	21,006	7,866	37%
Research and development	39,016	28,337	10,679	38%
Sales and marketing	21,209	14,539	6,670	46%
General and administration	24,415	17,890	6,525	36%
	148,104	105,631	42,473	40%

Professional services – Staff expenses related to our Professional services operating department increased 45%, or \$11 million, to \$35 million for the quarter ended March 31, 2013 compared to \$24 million for the same period in 2012. The increase in staff expenses related to our Professional services operating departments was primarily due to the growth in the number of employees compared to the same period in 2012 primarily due to acquisitions.

Maintenance – Staff expenses related to our Maintenance operating department increased 37%, or \$8 million, to \$29 million for the quarter ended March 31, 2013 compared to \$21 million for the same period in 2012. The growth in staff expenses related to our Maintenance operating department is primarily due to the growth in the number of employees compared to the same period in 2012 primarily due to acquisitions.

Research and development – Staff expenses related to our Research and development operating department increased 38%, or \$11 million, to \$39 million for the quarter ended March 31, 2013 from \$28 million for the same period in 2012. The growth in staff expenses related to our Research and development operating department is primarily due to the growth in the number of employees compared to the same period in 2012 primarily due to acquisitions.

Sales and marketing – Staff expenses related to our Sales and marketing operating department increased 46%, or \$6 million, to \$21 million for the quarter ended March 31, 2013 compared to \$15 million for the same period in 2012. The growth in staff expenses related to our Sales and marketing operating department is primarily due to the growth in the number of employees compared to the same period in 2012 primarily due to acquisitions.

General and administration – Staff expenses related to our General and administrative operating department increased 36%, or \$6 million, to \$24 million for the quarter ended March 31, 2013 from \$18 million for the same period in 2012. The growth in staff expenses related to our General and administrative operating department is primarily due to the growth in the number of employees compared to the same period in 2012 primarily due to acquisitions.

Hardware expenses – Hardware expenses for the quarter ended March 31, 2013 increased 31%, or \$4 million to \$16 million, compared to \$12 million for the quarter ended March 31, 2012. Hardware expenses as a percentage of hardware revenue increased to 62% from 48% compared to the same period in 2012. This decline in hardware margins is primarily driven by the delivery on some large contracts by the European PTS business in Q1 2012 that included higher margins than the business typically achieves.

Third party license, maintenance and professional services expenses – Third party license, maintenance and professional services expenses for the quarter ended March 31, 2013 increased 29% or \$4 million to \$18 million, compared to \$14 million for the quarter ended March 31, 2012. Third party license, maintenance and professional services expenses as a percentage of license, professional services, and maintenance and other recurring revenue remained consistent at 8% for both Q1 2013 and Q1 2012.

Travel expenses – Travel expenses for the quarter ended March 31, 2013 increased 15% or \$2 million to \$10 million, compared to \$8 million for the quarter ended March 31, 2012. The increase is primarily due to increased travel expenses incurred by acquired businesses.

Professional fees – Professional fees for the quarter ended March 31, 2013 increased \$1 million to \$3 million, compared to \$2 million for the quarter ended March 31, 2012. The increase is primarily due to legal and tax advisory fees associated with acquisitions and tax planning.

Other, net – Other expenses for the quarter ended March 31, 2013 increased 22% or \$1 million to \$4 million, compared to \$3 million for the quarter ended March 31, 2012. The increase is primarily due to increased expenses incurred by acquired businesses.

Other Income and Expenses:

The following tables display the breakdown of our other (income) and expenses:

	Three months ended March 31,		Period-Over-Period Change	
	<u>2013</u>	<u>2012</u>	<u>\$</u>	<u>%</u>
	(\$000, except percentages)			
Depreciation	2,212	1,718	494	29%
Amortization of intangible assets	26,461	19,275	7,186	37%
Foreign exchange loss	1,775	208	1,567	753%
Equity in net (income) loss of equity investees	(344)	882	(1,226)	NM
Finance income	(490)	(1,069)	579	-54%
Finance costs	1,116	1,018	98	10%
Income tax expense	2,669	3,311	(642)	-19%
	33,399	25,343	8,056	32%

NM - Not meaningful

Depreciation – Depreciation of property and equipment remained unchanged at \$2 million in the quarter ended March 31, 2013 compared to the same period in 2012.

Amortization of intangible assets – Amortization of intangible assets for the quarter ended March 31, 2013 increased by 37%, or \$7 million to \$26 million, compared to \$19 million for the quarter ended March 31, 2012. The increase is attributable to an increase in the carrying amount of our intangible asset balance over the twelve month period ended March 31, 2013 as a result of acquisitions completed during this period.

Foreign exchange – Most of our businesses are organized geographically so many of our expenses are incurred in the same currency as our revenues, which mitigates some of our exposure to currency fluctuations. For the quarter ended March 31, 2013, our foreign exchange loss increased to \$1.8 million compared to \$0.2 million for the quarter ended March 31, 2012. The foreign exchange loss is due to realized losses on the settlement of certain non-US denominated liabilities and due to holding, or unrealized, losses on certain non-US denominated liabilities.

Equity in net (income) loss of equity investees – Equity in the net (income) loss of equity investees was \$0.3 million income for the quarter ended March 31, 2013 compared to a loss of \$0.9 million for the quarter ended March 31, 2012. The \$0.9 million loss in Q1 2012 primarily relates to our proportionate share of a loss

recorded by an equity investee for the twelve months ended December 31, 2011. The loss resulted from an impairment charge on goodwill.

Finance income – Finance income for the quarter ended March 31, 2013 decreased \$0.6 million to \$0.5 million, compared to \$1.1 million for the quarter ended March 31, 2012. The decrease in finance income for the three months and year ended March 31, 2013 is due to reduced gains on sales of equity securities available-for-sale offset by a gain on the sale of a long term asset recognized in Q1 2013.

Finance costs – Finance costs for the quarter ended March 31, 2013 increased \$0.1 million to \$1.1 million, compared to \$1.0 million for the quarter ended March 31, 2012. Increased interest expense on our revolving line of credit resulting from increased average borrowings in Q1 2013 compared to Q1 2012 were offset by a reduction in the amortization expense of capitalized transaction costs.

Income taxes – We operate globally and we calculate our tax provision in each of the jurisdictions in which we conduct business. Our tax rate is, therefore, affected by the realization and anticipated relative profitability of our operations in those various jurisdictions, as well as different tax rates that apply and our ability to utilize tax losses. For the quarter ended March 31, 2013, income tax expense decreased \$0.6 million to \$2.7 million compared to \$3.3 million for the quarter ended March 31, 2012.

Net Income and Earnings per Share:

Net income for the quarter ended March 31, 2013 was \$9 million compared to net income of \$14 million for the same period in 2012. On a per share basis this translated into a net income per diluted share of \$0.43 in the quarter ended March 31, 2013 compared to net income per diluted share of \$0.66 in the quarter ended March 31, 2012. The decrease in net income for the quarter ended March 31, 2013 was primarily due to an increase in the amortization expense attributable to intangible assets as a result of acquisitions completed during 2012 and Q1 2013. There were no changes in the number of shares outstanding.

Adjusted EBITDA:

For Q1 2013, Adjusted EBITDA increased to \$43 million compared to \$39 million in Q1 2012 representing an increase of 8%. Adjusted EBITDA margin decreased to 17% in the first quarter of 2013 compared to 20% in the first quarter of 2012. The decrease in EBITDA margins in the first quarter of 2013 is primarily attributed to North American hiring to address backlog and to staff new investments in growth initiatives, as well as the impact of recent European acquisitions. See “Non-IFRS Measures” for a description of Adjusted EBITDA and Adjusted EBITDA margin.

The following table reconciles Adjusted EBITDA to net income:

(Unaudited)

Total revenue

Net income

Adjusted for:

Income tax expense

Foreign exchange loss

Equity in net (income) loss of equity investees

Finance income

Finance costs

Amortization of intangible assets

Depreciation

Adjusted EBITDA

Adjusted EBITDA margin

Three months ended March 31,	
<u>2013</u>	<u>2012</u>
(\$000, except percentages)	
\$ 256,431	\$ 195,278
9,199	13,924
2,669	3,311
1,775	208
(344)	882
(490)	(1,069)
1,116	1,018
26,461	19,275
2,212	1,718
42,598	39,267
17%	20%

Adjusted net income:

For Q1 2013, Adjusted net income increased by \$1 million to \$33 million compared to \$32 million in Q1 2012, representing an increase of 5%. Adjusted net income margin was 13% in the first quarter of 2013 compared to 16% in the comparable period in 2012. The increase in Adjusted net income for the three months ended March 31, 2013 is largely due to an increase in Adjusted EBITDA and the equity pickup in the net income of equity investees. This increase to Adjusted net income was offset by an increase in foreign exchange loss and a decrease in finance income. See “Non-IFRS Measures” for a description of Adjusted net income and Adjusted net income margin.

The following table reconciles Adjusted net income to net income:

(Unaudited)	Three months ended March 31,	
	<u>2013</u>	<u>2012</u>
	(\$000, except percentages)	
Total revenue	<u>\$ 256,431</u>	<u>\$ 195,278</u>
Net income	9,199	13,924
Adjusted for:		
Amortization of intangible assets	26,461	19,275
Deferred income tax (recovery)	(2,311)	(1,492)
Adjusted net income	33,349	31,707
Adjusted net income margin	13%	16%

Quarterly Results

	Quarter Ended							
	Jun. 30 <u>2011</u>	Sep. 30 <u>2011</u>	Dec. 31 <u>2011</u>	Mar. 31 <u>2012</u>	Jun. 30 <u>2012</u>	Sep. 30 <u>2012</u>	Dec. 31 <u>2012</u>	Mar. 31 <u>2013</u>
	(\$000, except per share amounts)							
Revenue	195,099	202,253	198,357	195,278	208,969	225,980	260,999	256,431
Net Income	55,986	19,305	19,395	13,924	17,592	21,065	40,051	9,199
Adjusted Net Income	33,507	39,717	40,229	31,707	36,161	42,079	62,251	33,349
Net Income per share								
Basic & diluted	2.64	0.91	0.92	0.66	0.83	0.99	1.89	0.43
Adjusted Net Income per share								
Basic & diluted	1.58	1.87	1.90	1.50	1.71	1.99	2.94	1.57

We do not generally experience significant seasonality in our operating results from quarter to quarter. However, our quarterly results may fluctuate as a result of the various acquisitions which may be completed by the Company in any given quarter. We may experience variations in our net income on a quarterly basis depending upon the timing of certain expenditures or gains which may include changes in provisions, acquired contract liabilities, bargain purchase gains and gains or losses on the sale of financial and other assets.

Acquisition of certain software assets and liabilities from MAXIMUS Inc.

On September 30, 2008, Constellation acquired certain assets and liabilities of Maximus Inc.'s Asset, Justice, and Education Solutions businesses ("MAJES"). As part of the acquisition, the Company also acquired

certain long-term contracts that contain contingent liabilities which may, but are unlikely to, exceed \$16 million in the aggregate. The contingent liabilities relate to liquidated damages contractually available to customers for breaches of contracts by MAJES and for estimated damages available to customers for breaches of such contracts by MAJES where such contracts did not contain specified penalties. The contingent liabilities represent the difference between the maximum financial liabilities potentially due to customers less the amounts accrued in connection with the contracts assumed on acquisition.

In February 2011, MAXIMUS Inc. (“Maximus”) and a subsidiary of Constellation received a letter from a customer initiating a dispute resolution process under the customer’s contract. The customer alleged that the subsidiary of Constellation and Maximus failed to observe the most favoured customer pricing terms of the contract. The subsidiary of the Company, Maximus, and the customer have resolved the issues relating to the most favoured customer pricing terms of the contract without liability to the Company. The customer also alleged that the subsidiary of Constellation and Maximus failed to provide the services and products required to be delivered under the contract. The subsidiary of the Company, Maximus, and the customer, pursuant to the terms of the contract, entered into arbitration proceedings in respect of the customer’s claims. The potential liability was undefined with respect to the claims in arbitration, however, the contract with the customer has a \$9 million limitation of liability clause that the Company believes will apply to all of the claims in arbitration, should there be an unfavourable outcome to the Company. In October 2012, the customer filed a claim in court alleging no contract existed between the customer and the subsidiary of Constellation and was seeking restitution of a minimum of \$12 million. In December 2012, the subsidiary of Constellation obtained an arbitration ruling in relation to the customer dispute. The arbitration ruling concluded that no amounts were owed by the subsidiary to the customer for the various claims made by the customer and that the customer owes the subsidiary approximately \$10 million in fees for services provided under the contract and for amounts owing due to a breach of contract by the customer. Constellation is seeking to obtain a court judgement to enforce the arbitration ruling. The gain based on this ruling has been deemed to be contingent in nature and, accordingly, has not been recognized in the condensed consolidated interim financial statements.

Liquidity

Our net borrowings (bank indebtedness excluding capitalized transaction costs less cash) increased by \$60 million to \$65 million resulting from acquisitions. Bank indebtedness excluding capitalized transaction costs increased to \$109 million from \$46 million at the end of 2012, and cash increased by \$3 million to \$44 million at March 31, 2013 compared to \$41 million at December 31, 2012.

Total assets increased \$51 million, from \$813 million at December 31, 2012 to \$864 million at March 31, 2013. The increase is primarily due to an increase in cash of \$3 million, accounts receivable of \$3 million, work in progress of \$2 million, other current assets of \$9 million and intangible assets of \$41 million arising from acquisitions made in 2013.

Current liabilities increased \$72 million, from \$473 million at December 31, 2012 to \$544 million at March 31, 2013. The increase can be explained by an increase in borrowings on our line of credit of \$63 million, and an increase in deferred revenue of \$34 million primarily due to acquisitions and the timing of billings versus revenue recognized. This increase was offset by a decrease in accounts payable and accrued liabilities of \$22 million primarily due to the payment of 2012 employee bonuses in Q1 2013, and a reduction in acquisition holdback payments of \$4 million.

Net Changes in Cash Flows
(in millions of \$)

Three months ended
March 31, 2013

Net cash provided by operating activities	\$34
Net cash from financing activities	41
Net cash used in investing activities	(72)
Effect of foreign currency	-
Net increase (decrease) in cash and cash equivalents	\$3

The net cash flows from operating activities was \$34 million for the three months ended March 31, 2013. The \$34 million provided by operating activities resulted from \$9 million in net income, plus \$34 million of non-cash add backs to net income, offset by \$4 million of cash used by an increase in our non-cash operating working capital and \$5 million in taxes paid.

The net cash flows from financing activities in the three months ended March 31, 2013 was \$41 million, which is mainly a result of an increase in bank indebtedness of \$63 million, which is offset by dividends paid in the period of \$21 million.

The net cash flows used in investing activities in the three months ended March 31, 2013 was \$72 million. The cash used in investing activities was primarily due to acquisitions for an aggregate of \$75 million (including payments for holdbacks relating to prior acquisitions).

We believe we have more than sufficient cash and available credit capacity to continue to operate for the foreseeable future. Generally our VMS businesses operate with negative working capital as a result of the collection of maintenance payments and other revenues in advance of the performance of the related services. As such, management anticipates that it can continue to grow the business organically without any additional funding. If we continue to acquire VMS businesses we may need additional external funding depending upon the size and timing of the acquisitions.

Capital Resources and Commitments

On March 31, 2012, we entered into a new credit facility with a syndicate of Canadian chartered banks and U.S. banks in the amount of \$300 million which replaced our previous \$160 million facility. The credit facility is collateralized by substantially all of our assets including the assets of the majority of our material Canadian and U.S. subsidiaries. The credit facility contains standard events of default which if not remedied within a cure period would trigger the repayment of any outstanding balance. Certain other subsidiaries also guarantee this facility. The facility is available for acquisitions, working capital needs, and other general corporate purposes and for the needs of our subsidiaries until 2016. As at March 31, 2013, we had drawn \$109 million on this facility. Transaction costs associated with this facility have been included as part of the carrying amount of the liability and are being amortized through profit or loss using the effective interest rate method. As at March 31, 2013, the carrying amount of such costs relating to this facility totalling \$2 million has been classified as part of bank indebtedness in the statement of financial position.

Commitments include operating leases for office equipment and facilities, letters of credit and performance bonds issued on our behalf by financial institutions in connection with facility leases and contracts with public sector customers. Also, occasionally we structure some of our acquisitions with contingent consideration, or earn out obligations, based on the future performance of the acquired business. Aside from the aforementioned, we do not have any other business arrangements, derivative financial instruments, or any equity interests in non-consolidated entities that would have a significant effect on our assets and liabilities as at March 31, 2013.

Foreign Currency Exposure

We operate internationally and have foreign currency risks related to our revenue, operating expenses, assets and liabilities denominated in currencies other than the U.S. dollar. Consequently, we believe movements in the foreign currencies in which we transact could significantly affect future net earnings. We cannot predict the effect of foreign exchange gains or losses in the future; however, if significant foreign exchange losses are experienced, they could have a material adverse effect on our business, results of operations, and financial condition. The Company enters into forward foreign exchange contracts from time to time with the objective of mitigating volatility in profit or loss in respect of financial liabilities. In entering into these forward exchange contracts, the company is exposed to the credit risk of the counterparties to such contracts and the possibility that the counterparties will default on their payment obligations under these contracts. However, given that the counterparties are Schedule 1 banks or affiliates thereof, the Company believes these risks are not material. During the period, the Company did not purchase any contracts of this nature.

The following table provides an approximate breakdown of our revenue and expenses by currency, expressed as a percentage of total revenue and expenses, as applicable, for the three month period ended March 31, 2013:

Three Months Ended March 31, 2013		
Currencies	% of Revenue	% of Expenses
USD	67%	56%
CAD	9%	17%
GBP	9%	9%
EURO	8%	9%
CHF	3%	4%
Others	4%	5%
Total	100%	100%

Off-Balance Sheet Arrangements

As a general practice, we have not entered into off-balance sheet financing arrangements. Except for operating leases and letters of credit, all of our liabilities and commitments are reflected as part of our statement of financial position.

Proposed Transactions

We seek potential acquisition targets on an ongoing basis and may complete several acquisitions in any given fiscal year.

Disposal of Assets

During the period, the Company sold the Technology and Cloud solution assets of the previously acquired Computer Software Innovations, Inc. to Encore Technology Group for total proceeds of \$4,100 (which includes a hold-back receivable of \$500). No significant gain or loss arose on the transaction.

Recent Accounting Pronouncements

A number of new standards, and amendments to standards and interpretations, are not yet effective for the quarter ended March 31, 2013, and have not been applied in preparing our interim consolidated financial statements. The relevant standards and the anticipated impact are highlighted below.

IFRS 9 Financial Instruments

IFRS 9 (2009) replaces the guidance in IAS 39 Financial Instruments: Recognition and Measurement, on the classification and measurement of financial assets. The Standard eliminates the existing IAS 39 categories of held to maturity, available-for-sale and loans and receivable.

Financial assets will be classified into one of two categories on initial recognition:

- financial assets measured at amortized cost; or
- financial assets measured at fair value.

Gains and losses on remeasurement of financial assets measured at fair value will be recognized in profit or loss, except that for an investment in an equity instrument which is not held-for-trading, IFRS 9 provides, on initial recognition, an irrevocable election to present all fair value changes from the investment in other comprehensive income (OCI). The election is available on an individual share-by-share basis. Amounts presented in OCI will not be reclassified to profit or loss at a later date.

IFRS 9 (2010) supersedes IFRS 9 (2009) and is effective for annual periods beginning on or after January 1, 2015, with early adoption permitted. For annual periods beginning before January 1, 2015, either IFRS 9 (2009) or IFRS 9 (2010) may be applied.

The Company intends to adopt IFRS 9 (2010) in its financial statements for the annual period beginning on January 1, 2015. The extent of the impact of adoption of IFRS 9 (2010) has not yet been determined.

Amendments to IAS 32, Offsetting Financial Assets and Liabilities

IAS 32 has been amended to include additional presentation requirements for financial assets and liabilities that can be offset in the statement of financial position.

The Company intends to adopt the amendments to IAS 32 in its financial statements for the annual period beginning January 1, 2014. The Company does not expect the amendments to have a material impact on its financial statements.

Share Capital

As at May 1, 2013, there were 21,191,530 common shares outstanding.

Risks and Uncertainties

The Company's business is subject to a number of risk factors, including those set forth below and also those included in our most recently filed AIF. Additional risks and uncertainties not presently known to us or that we currently consider immaterial also may impair our business and operations and cause the price of the common shares to decline. If any of the noted risks actually occur, our business may be harmed and the financial condition

and results of operation may suffer significantly. In that event, the trading price of the common shares could decline, and shareholders may lose all or part of their investment.

Canada Revenue Agency Reassessment and Other Tax Uncertainties

In July 2012, a subsidiary of Constellation received a notice of reassessment for the 2004 taxation year from the Canadian tax authorities (“CRA”) which increased taxable income of the subsidiary by approximately \$20 million relating to a gain on the sale of property between entities under common control. As a result of the notice of reassessment, the CRA has determined that the subsidiary owes approximately \$6 million in federal tax and interest and approximately \$5 million in provincial tax and interest. In order to appeal the reassessment, the subsidiary paid \$8 million in September 2012 representing 50% of the amount owing from the federal reassessment and 100% of the amount owing from the provincial reassessment. At this stage, the Company believes the proposed reassessment is without merit and is challenging the reassessment. During the period, the Company filed an appeal with the Tax Court of Canada. The Company believes that it has adequately provided for the probable outcome in respect of this matter and as such no additional provision has been recorded in these financial statements during the period. There is no assurance, however, that the Company’s appeal will be successful and, if unsuccessful, the Company’s future financial results and tax expense could be adversely affected. The \$8 million payment made in September 2012 has been recorded in other non-current assets, representative of the deposit on the account.

The Company is subject to various other income tax audits by various authorities in respect of prior periods that could result in additional tax expense in future periods. While the outcome of such other outstanding audits and claims remains uncertain, it is expected that they will be resolved without a material impact to the Company’s financial position.

Controls and Procedures

Evaluation of disclosure controls and procedures:

Management is responsible for establishing and maintaining disclosure controls and procedures as defined under National Instrument 52-109. At March 31, 2013, the President and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective and that material information relating to the Company, including its subsidiaries, was made known to them and was recorded, processed, summarized and reported within the time periods specified under applicable securities legislation.

Internal controls over financial reporting:

In accordance with National Instrument 52-109 which requires certification of disclosure in issuers’ annual filings, the President and Chief Financial Officer have designed or caused it to be designed under their supervision, disclosure controls and procedures to provide reasonable assurance that (i) information required to be disclosed by the Company in its annual filings or other reports filed or submitted by it under applicable securities legislation is recorded, processed, summarized and reported within the prescribed time periods, and (ii) material information regarding the Company is accumulated and communicated to the Company’s management, including its President and Chief Financial Officer in a timely manner.

In addition, the President and Chief Financial Officer have designed or caused it to be designed under their supervision internal controls over financial reporting (“ICFR”) to provide reasonable assurance regarding the

reliability of financial reporting and the preparation of financial statements for external purposes. The control framework the President and the Chief Financial Officer used to design the Company's ICFR is recognized by the Committee of Sponsoring Organizations of the Treadway Commission.

The President and the Chief Financial Officer have evaluated, or caused to be evaluated under their supervision, whether or not there were changes to its ICFR during the three month period ended March 31, 2013 that have materially affected, or are reasonably likely to materially affect the Company's ICFR. No such changes were identified through their evaluation.

Condensed Consolidated Interim Financial Statements
(In U.S. dollars)

CONSTELLATION SOFTWARE INC.

For the three months ended March 31, 2013 and 2012

CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Financial Position
(In thousands of U.S. dollars)

(Unaudited)

	March 31, 2013	December 31, 2012
Assets		
Current assets:		
Cash	\$ 44,313	\$ 41,313
Equity security available-for-sale	581	470
Accounts receivable	129,673	126,987
Work in progress	39,380	36,926
Inventories	20,649	18,739
Other assets (note 5)	37,707	29,178
	272,303	253,613
Non-current assets:		
Property and equipment	19,867	21,300
Deferred income taxes	95,891	104,307
Other assets (note 5)	32,914	31,104
Intangible assets (note 6)	443,498	402,355
	592,170	559,066
Total assets	\$ 864,473	\$ 812,679
Liabilities and Shareholders' Equity		
Current liabilities:		
Bank indebtedness (note 7)	\$ 107,485	\$ 44,356
Accounts payable and accrued liabilities	126,002	147,559
Dividends payable (note 10)	21,265	20,945
Deferred revenue	257,684	224,049
Provisions (note 8)	6,331	6,396
Acquired contract liabilities	2,844	3,535
Acquisition holdback payments	16,743	20,635
Income taxes payable	6,027	5,066
	544,381	472,541
Non-current liabilities:		
Deferred income taxes	24,056	29,283
Acquired contract liabilities	24,522	26,073
Acquisition holdback payments	5,889	5,973
Other liabilities (note 5)	21,366	20,005
	75,833	81,334
Total liabilities	620,214	553,875
Shareholders' equity (note 10):		
Capital stock	99,283	99,283
Accumulated other comprehensive income	(931)	1,621
Retained earnings	145,907	157,900
	244,259	258,804
Subsequent events (notes 10 and 18)		
Total liabilities and shareholders' equity	\$ 864,473	\$ 812,679

See accompanying notes to the condensed consolidated interim financial statements.

CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Income
(In thousands of U.S. dollars, except per share amounts)

Three months ended March 31, 2013 and 2012

(Unaudited)

	2013	2012
Revenue (note 11)	\$ 256,431	\$ 195,278
Expenses		
Staff	148,104	105,631
Hardware	16,011	12,227
Third party license, maintenance and professional services	18,440	14,246
Occupancy	6,580	4,625
Travel	9,506	8,246
Telecommunications	3,093	2,497
Supplies	4,648	3,432
Professional fees	3,461	1,845
Other, net	3,990	3,262
Depreciation	2,212	1,718
Amortization of intangible assets	26,461	19,275
	242,506	177,004
Foreign exchange loss	1,775	208
Equity in net (income) loss of equity investees	(344)	882
Finance income (note 12)	(490)	(1,069)
Finance costs (note 12)	1,116	1,018
	2,057	1,039
Profit before income taxes	11,868	17,235
Current income tax expense	4,980	4,803
Deferred income tax recovery	(2,311)	(1,492)
Income tax expense (note 9)	2,669	3,311
Net income	9,199	13,924
Earnings per share		
Basic and diluted (note 13)	\$ 0.43	\$ 0.66

See accompanying notes to the condensed consolidated interim financial statements.

CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Comprehensive Income
(In thousands of U.S. dollars, except per share amounts)

Three months ended March 31, 2013 and 2012

(Unaudited)

	2013	2012
Net income	9,199	13,924
Items that are or may be reclassified subsequently to profit or loss:		
Net change in fair value of available-for-sale financial asset during the period	111	3,848
Net unrealized foreign exchange gain (loss) on available-for-sale financial asset during the period	-	121
Amounts reclassified to profit during the period related to realized gains on available-for-sale financial asset	-	(1,032)
Foreign currency translation differences from foreign operations	(2,611)	1,141
Current income tax recovery (expense)	(52)	(78)
Deferred income tax recovery (expense)	-	(331)
Other comprehensive (loss) income for the period, net of income tax	(2,552)	3,669
Total comprehensive income for the period	\$ 6,647	\$ 17,593

See accompanying notes to the condensed consolidated interim financial statements.

CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Changes in Equity
(In thousands of U.S. dollars)

(Unaudited)

Three months ended March 31, 2013

	Capital stock	Accumulated other comprehensive income/(loss)		Total accumulated other comprehensive income/(loss)	Retained earnings	Total
		Cumulative translation account	Amounts related to gains/losses on available- for-sale financial assets			
Balance at January 1, 2013	\$ 99,283	\$ 1,450	\$ 171	\$ 1,621	\$ 157,900	\$ 258,804
<i>Total comprehensive income for the period</i>						
Net income	-	-	-	-	9,199	9,199
<i>Other comprehensive income (loss)</i>						
Net change in fair value of available-for-sale financial assets during the period	-	-	111	111	-	111
Net unrealized foreign exchange adjustment gain (loss) on available-for-sale financial assets during the period	-	-	-	-	-	-
Amounts reclassified to profit during the period related to realized gains on available-for-sale investments	-	-	-	-	-	-
Foreign currency translation differences from from foreign operations	-	(2,611)	-	(2,611)	-	(2,611)
Current tax recovery	-	(52)	-	(52)	-	(52)
Deferred tax recovery	-	-	-	-	-	-
Total other comprehensive income (loss) for the period	-	(2,663)	111	(2,552)	-	(2,552)
Total comprehensive income (loss) for the period	-	(2,663)	111	(2,552)	9,199	6,647
Transactions with owners, recorded directly in equity						
Dividends to shareholders of the Company (note 10)	-	-	-	-	(21,192)	(21,192)
Balance at March 31, 2013	\$ 99,283	\$ (1,213)	\$ 282	\$ (931)	\$ 145,907	\$ 244,259

See accompanying notes to the condensed consolidated interim financial statements

CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Changes in Equity
(In thousands of U.S. dollars)

(Unaudited)

Three months ended March 31, 2012

	Capital stock	Accumulated other comprehensive income/(loss)		Total accumulated other comprehensive income/(loss)	Retained earnings	Total
		Cumulative translation account	Amounts related to gains/losses on available- for-sale financial assets			
Balance at January 1, 2012	\$ 99,283	\$ 182	\$ 6,779	\$ 6,961	\$ 150,036	\$ 256,280
<i>Total comprehensive income for the period</i>						
Net income	-	-	-	-	13,924	13,924
<i>Other comprehensive income (loss)</i>						
Net change in fair value of available-for-sale financial assets during the period	-	-	3,848	3,848	-	3,848
Net unrealized foreign exchange adjustment gain (loss) on available-for-sale financial assets during the period	-	-	121	121	-	121
Amounts reclassified to profit during the period related to realized gains on available-for-sale financial assets	-	-	(1,032)	(1,032)	-	(1,032)
Foreign currency translation differences from from foreign operations	-	1,141	-	1,141	-	1,141
Current tax expense	-	(78)	-	(78)	-	(78)
Deferred tax expense	-	(11)	(320)	(331)	-	(331)
Total other comprehensive income for the period	-	1,052	2,617	3,669	-	3,669
Total comprehensive income for the period	-	1,052	2,617	3,669	13,924	17,593
Transactions with owners, recorded directly in equity						
Dividends to shareholders of the Company (note 10)	-	-	-	-	(21,192)	(21,192)
Balance at March 31, 2012	\$ 99,283	\$ 1,234	\$ 9,396	\$ 10,630	\$ 142,768	\$ 252,681

See accompanying notes to the condensed consolidated interim financial statements.

CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Cash Flows
(In thousands of U.S. dollars)

Three months ended March 31, 2013 and 2012
(Unaudited)

	2013	2012
Cash flows from operating activities:		
Net income	\$ 9,199	\$ 13,924
Adjustments for:		
Depreciation	2,212	1,718
Amortization of intangible assets	26,461	19,275
Equity in net (earnings) loss of equity investees	(344)	882
Finance income	(490)	(1,069)
Finance costs	1,116	1,018
Income tax expense	2,669	3,311
Foreign exchange loss	1,775	208
Change in non-cash operating working capital exclusive of effects of business combinations (note 17)	(4,124)	(24,344)
Income taxes paid	(4,562)	(2,702)
Net cash flows from operating activities	33,912	12,221
Cash flows from (used in) financing activities:		
Interest paid	(505)	(336)
Decrease in other non current liabilities	(23)	(200)
Increase in bank indebtedness, net	63,000	13,000
Credit facility transaction costs	-	(1,840)
Dividends paid	(21,192)	-
Net cash flows used in financing activities	41,280	10,624
Cash flows from (used in) investing activities:		
Acquisition of businesses, net of cash acquired (note 4)	(69,893)	(7,807)
Post-acquisition settlement payments, net of receipts	(5,221)	(501)
Proceeds from sale of available-for-sale equity securities	-	1,808
Interest received	-	38
Proceeds from sale of assets	5,423	-
Property and equipment purchased	(2,111)	(1,290)
Net cash flows used in investing activities	(71,802)	(7,752)
Effect of foreign currency on cash and cash equivalents	(390)	228
Increase in cash and cash equivalents	3,000	15,321
Cash, beginning of period	41,313	33,492
Cash, end of period	\$ 44,313	\$ 48,813

See accompanying notes to the condensed consolidated interim financial statements.

CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2013 and 2012

(Unaudited)

Notes to the condensed consolidated interim financial statements

- | | |
|------------------------------------|---|
| 1. Reporting entity | 10. Capital and other components of equity |
| 2. Basis of presentation | 11. Revenues |
| 3. Significant accounting policies | 12. Finance income and finance costs |
| 4. Business acquisitions | 13. Earnings per share |
| 5. Other assets and liabilities | 14. Financial instruments |
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CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2013 and 2012

(Unaudited)

1. Reporting entity

Constellation Software Inc. ("Constellation") is a company domiciled in Canada. The address of Constellation's registered office is 20 Adelaide Street East, Suite 1200, Toronto, Ontario, Canada. The condensed consolidated interim financial statements of Constellation as at and for the period ended March 31, 2013 comprise Constellation and its subsidiaries (together referred to as the "Company") and the Company's interest in associates. The Company is engaged principally in the development, installation and customization of software relating to the markets listed below, and in the provision of related professional services and support.

Public Sector:

Public transit operators	Asset management	Municipal systems
Para transit operators	Fleet and facility management	School administration
School transportation	District attorney	Public safety
Non-emergency medical	Taxi dispatch	Healthcare
Ride share	Benefits administration	Public housing authorities
Local government	Insurance	Housing finance agencies
Agri-business	Collections management	Municipal treasury & debt systems
Rental	Electric utilities	Real estate brokers and agents
Marine asset management	Water utilities	Court

Private Sector:

Private clubs & daily fee golf courses	Lease management	Window manufacturers
Construction	Winery management	Cabinet manufacturers
Food services	Buy here pay here dealers	Made-to-order manufacturers
Health clubs	RV and marine dealers	Window and other dealers
Moving and storage	Pulp & paper manufacturers	Multi-carrier shipping
Metal service centers	Real estate brokers and agents	Supply chain optimization
Attractions	Outdoor equipment dealers	Multi-channel distribution
Leisure centers	Pharmaceutical and biotech manufacturers	Wholesale distribution
Education	Healthcare electronic medical records	Third party logistics warehouse management systems
Radiology & laboratory information systems	Homebuilders	Retail management and distribution
Product licensing		

CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2013 and 2012

(Unaudited)

2. Basis of presentation

(a) Statement of compliance

These condensed consolidated interim financial statements have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting ("IAS 34") as issued by the International Accounting Standards Board ("IASB") and using the accounting policies disclosed in Note 3 of the Company's 2012 annual consolidated financial standards.

The policies applied in these condensed consolidated interim financial statements are based on International Financial Reporting Standards (IFRS), issued and outstanding as of May 1, 2013, the date the Board of Directors approved the condensed consolidated interim financial statements. Any subsequent changes to IFRS that are given effect in the Company's annual consolidated financial statements for the year ending December 31, 2013 could result in a restatement of these condensed consolidated interim financial statements.

These condensed consolidated interim financial statements should be read in conjunction with the Company's 2012 annual consolidated financial statements.

(b) Basis of measurement

The condensed consolidated interim financial statements have been prepared on the historical cost basis except for available-for-sale financial assets, certain assets and liabilities initially recognized in connection with business combinations, derivative financial instruments and contingent consideration related to business acquisitions, which are measured at fair value.

(c) Functional and presentation of currency

The condensed consolidated interim financial statements are presented in U.S. dollars, which is Constellation's functional currency.

(d) Use of estimates and judgements

The preparation of the condensed consolidated interim financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Estimates are based on historical experience and other assumptions that are considered reasonable in the circumstances. The actual amount or values may vary in certain instances from the assumptions and estimates made. Changes will be recorded, with corresponding effect in profit or loss, when, and if, better information is obtained.

3. Significant accounting policies

Except as disclosed below, the significant accounting policies used in preparing these condensed consolidated interim financial statements are unchanged from those disclosed in the Company's 2012 annual consolidated financial statements, and have been applied consistently to all periods presented in these condensed consolidated interim financial statements.

CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2013 and 2012

(Unaudited)

The accounting policies have been applied consistently by the Company's subsidiaries.

(a) New standards and interpretations adopted

IFRS 10 Consolidated Financial Statements

IFRS 10 replaces the guidance in IAS 27 Consolidated and Separate Financial Statements and SIC-12 Consolidation – Special Purpose Entities. IAS 27 (2008) survives as IAS 27 (2011) Separate Financial Statements, only to carry forward the existing accounting requirements for separate financial statements.

IFRS 10 provides a single model to be applied in the control analysis for all investees, including entities that currently are SPEs in the scope of SIC-12. In addition, the consolidation procedures are carried forward substantially unmodified from IAS 27 (2008).

The Company adopted IFRS 10 for the annual period beginning on January 1, 2013. IFRS 10 did not have a material impact on the condensed consolidated interim financial statements.

IFRS 11 Joint Arrangements

Under IFRS 11, joint arrangements are classified as either joint operations or joint ventures. IFRS 11 essentially carves out of previous jointly controlled entities, those arrangements which although structured through a separate vehicle, such separation is ineffective and the parties to the arrangement have rights to the assets and obligations for the liabilities and are accounted for as joint operations in a fashion consistent with jointly controlled assets/operations under IAS 31. In addition, under IFRS 11 joint ventures are stripped of the free choice of equity accounting or proportionate consolidation; these entities must now use the equity method.

The Company adopted IFRS 11 for the annual period beginning on January 1, 2013. IFRS 11 did not have a material impact on the condensed consolidated interim financial statements.

IFRS 12 Disclosure of Interests in Other Entities

IFRS 12 contains the disclosure requirements for entities that have interests in subsidiaries, joint arrangements (i.e. joint operations or joint ventures), associates and/or unconsolidated structured entities. Interests are widely defined as contractual and non-contractual involvement that exposes an entity to variability of returns from the performance of the other entity. The required disclosures aim to provide information in order to enable users to evaluate the nature of, and the risks associated with, an entity's interest in other entities, and the effects of those interests on the entity's financial position, financial performance and cash flows.

The Company adopted IFRS 12 for the annual period beginning on January 1, 2013. The amendments did not have a material impact on the condensed consolidated interim financial statements.

IFRS 13 Fair Value Measurement

IFRS 13 replaces the fair value measurement guidance contained in individual IFRSs with a single source of fair value measurement guidance. It defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, i.e. an exit price. The standard also establishes a framework for measuring fair value and sets out disclosure requirements for fair value measurements to provide information that enables financial statement users to assess the methods

CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2013 and 2012

(Unaudited)

and inputs used to develop fair value measurements and, for recurring fair value measurements that use significant unobservable inputs (Level 3), the effect of the measurements on profit or loss or other.

The Company adopted IFRS 13 prospectively in its interim and annual financial statements beginning on January 1, 2013. IFRS 13 did not have a material impact on the condensed consolidated interim financial statements other than the inclusion of certain fair value disclosures which were previously applicable to annual financial statements only.

Amendments to IAS 28 Investments in Associates and Joint Ventures

IAS 28 (2011) carries forward the requirements of IAS 28 (2008), with the following limited amendments:

Associates and joint ventures held for sale. IFRS 5 Non-current Assets Held for Sale and Discontinued Operations applies to an investment, or a portion of an investment, in an associate or a joint venture that meets the criteria to be classified as held for sale. For any retained portion of the investment that has not been classified as held for sale, the equity method is applied until disposal of the portion held for sale. After disposal, any retained interest is accounted for using the equity method if the retained interest continues to be an associate or a joint venture.

The Company adopted the amendments in its financial statements for the annual period beginning on January 1, 2013. The amendments to IAS 28 did not have a material impact on the condensed consolidated interim financial statements.

Amendments to IAS 1 Presentation of Financial Statements

The amendments require that an entity present separately the items of OCI that may be reclassified to profit or loss in the future from those that would never be reclassified to profit or loss. Consequently an entity that presents items of OCI before related tax effects will also have to allocate the aggregated tax amount between these categories.

The existing option to present the profit or loss and other comprehensive income in two statements has remained unchanged.

The Company adopted the amendments in its interim and annual financial statements for the annual period beginning on January 1, 2013. As the amendments only require changes in the presentation of items in other comprehensive income, the new standard did not have a material impact on the condensed consolidated interim financial statements.

Amendments to IAS 19 Employee Benefits

The amendments require the following:

- Recognition of actuarial gains and losses immediately in other comprehensive income
- Full recognition of past service costs immediately in profit or loss
- Recognition of expected return on plan assets in profit or loss to be calculated based on the rate used to discount the defined benefit obligation
- Additional disclosures that explain the characteristics of the entity's defined benefit plans and risks associated with the plans, as well as disclosures that describe how defined benefit plans may affect the

CONSTELLATION SOFTWARE INC.

Notes to Condensed Consolidated Interim Financial Statements

(In thousands of U.S. dollars, except per share amounts and as otherwise indicated)

Three months ended March 31, 2013 and 2012

(Unaudited)

amount, timing and uncertainty of future cash flows, and details of any asset-liability match strategies used to manage risks.

The amendments also impact termination benefits, which would now be recognized at the earlier of when the entity recognizes costs for a restructuring within the scope of IAS 37 Provisions, and when the entity can no longer withdraw the offer of the termination benefits.

The Company adopted the amendments in its financial statements for the annual period beginning on January 1, 2013. The amendments to IAS 19 did not have a material impact on the condensed consolidated interim financial statements.

Amendments to IFRS 7, Offsetting Financial Assets and Liabilities

IFRS 7 has been amended to include additional disclosure requirements for financial assets and liabilities that can be offset in the statement of financial position.

The Company adopted the amendments to IFRS 7 in its interim and annual financial statements beginning on January 1, 2013. The adoption did not have an impact on the condensed consolidated interim financial statements.

(b) New standards and interpretations not yet adopted

A number of new standards and amendments to standards and interpretations are not yet effective for the year ending December 31, 2013 and have not been applied in preparing these condensed consolidated interim financial statements. The relevant standards are listed below:

IFRS 9 Financial Instruments

IFRS 9 (2009) replaces the guidance in IAS 39 Financial Instruments: Recognition and Measurement, on the classification and measurement of financial assets. The Standard eliminates the existing IAS 39 categories of held to maturity, available-for-sale and loans and receivable.

Financial assets will be classified into one of two categories on initial recognition:

- financial assets measured at amortized cost; or
- financial assets measured at fair value.

Gains and losses on remeasurement of financial assets measured at fair value will be recognized in profit or loss, except that for an investment in an equity instrument which is not held-for-trading, IFRS 9 provides, on initial recognition, an irrevocable election to present all fair value changes from the investment in other comprehensive income (OCI). The election is available on an individual share-by-share basis. Amounts presented in OCI will not be reclassified to profit or loss at a later date.

IFRS 9 (2010) supersedes IFRS 9 (2009) and is effective for annual periods beginning on or after January 1, 2015, with early adoption permitted. For annual periods beginning before January 1, 2015, either IFRS 9 (2009) or IFRS 9 (2010) may be applied.

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The Company intends to adopt IFRS 9 (2010) in its financial statements for the annual period beginning on January 1, 2015. The extent of the impact of adoption of IFRS 9 (2010) has not yet been determined.

Amendments to IAS 32, Offsetting Financial Assets and Liabilities

IAS 32 has been amended to include additional presentation requirements for financial assets and liabilities that can be offset in the statement of financial position.

The Company intends to adopt the amendments to IAS 32 in its financial statements for the annual period beginning January 1, 2014. The Company does not expect the amendments to have a material impact on its financial statements.

4. Business acquisitions

During the period ended March 31, 2013, the Company closed seven acquisitions for aggregate cash consideration of \$72,977 plus cash holdbacks of \$3,275 and contingent consideration with an estimated fair value of \$1,623 resulting in total consideration of \$77,875. The contingent consideration is payable on the achievement of certain financial targets in the post-acquisition period. The obligation for contingent consideration for acquisitions during the period ended March 31, 2013 has been recorded at its estimated fair value, which has been determined to be \$1,623 at the various acquisition dates. The estimated fair value of the applicable contingent consideration is calculated using the weighted probability of the expected contingent consideration to be paid and inclusion of a discount rate as appropriate. As part of these arrangements, which included both maximum, or capped, and unlimited contingent consideration amounts, the estimated increase to the initial consideration is not expected to exceed a maximum of \$4,596. Aggregate contingent consideration of \$16,912 (December 31, 2012 - \$15,209) has been reported in the statement of financial position at its estimated fair value relating to applicable acquisitions completed in the current and prior periods. Changes made to the estimated fair value of contingent consideration are included in other expenses, net in the statements of income. A recovery of \$23 has been recorded for the period ended March 31, 2013 as a result of such changes (March 31, 2012: charge of \$144).

There were no acquisitions during the period that were deemed to be individually material. Of the seven acquisitions, the Company acquired 100% of the shares of five businesses and acquired the net assets of the other two businesses. The cash holdbacks are payable over periods ranging from six months to one year and are adjusted, as necessary, for such items as working capital or net tangible asset adjustments and claims under the respective representations and warranties of the purchase and sale agreements.

The acquisitions during the period include software companies catering to the following markets; health clubs, healthcare, window manufacturers, transit, school administration, insurance, and radiology & laboratory information systems markets, all of which are software businesses similar to existing businesses operated by the Company. The acquisitions have been accounted for using the acquisition method with the results of operations included in these condensed consolidated interim financial statements from the date of each acquisition. Three of the acquisitions have been included in the Private reportable segment and four have been included in the Public reportable segment.

The goodwill recognized in connection with these acquisitions is primarily attributable to the application of Constellation's best practices to improve the operations of the companies acquired, synergies with existing businesses of Constellation, and other intangibles that do not qualify for separate recognition including assembled workforce. Goodwill in the amount of \$355 is expected to be deductible for income tax purposes.

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The gross contractual amounts of acquired receivables was \$18,241; however the Company has recorded an allowance of \$1,223 as part of the acquisition accounting to reflect contractual cash flows that are not expected to be collected.

Due to the complexity and timing of certain acquisitions made, the Company is in the process of determining and finalizing the estimated fair value of the net assets acquired as part of the acquisitions closed during the current period and the three month period ended December 31, 2012 plus one additional acquisition which is currently in a net tangible asset dispute. The amounts determined on a provisional basis generally relate to net tangible asset assessments and measurement of the assumed liabilities, including acquired contract liabilities. The cash consideration associated with these provisional estimates totals \$144,619.

The aggregate impact of acquisition accounting applied in connection with business acquisitions in the period is as follows:

	Public Sector	Private Sector	Consolidated
Assets acquired:			
Cash	\$ 794	\$ 2,290	\$ 3,084
Accounts receivable	4,096	12,922	17,018
Other current assets	5,285	1,562	6,847
Property and equipment	694	737	1,431
Technology assets	7,999	35,079	43,078
Customer assets	2,637	20,684	23,321
Backlog	-	906	906
	21,505	74,180	95,685
Liabilities assumed:			
Current liabilities	2,774	5,025	7,799
Deferred revenue (a)	2,399	5,914	8,313
Deferred income taxes	-	5,499	5,499
Other non-current liabilities	15	-	15
	5,188	16,438	21,626
Goodwill	42	3,774	3,816
Total consideration	\$ 16,359	\$ 61,516	\$ 77,875

(a) Includes acquired contract liabilities of \$521.

The 2013 business acquisitions contributed revenue of \$8,828 and net loss of \$1,661 during the period ended March 31, 2013. Revenue and net loss amounts from acquisitions included in the Public sector were \$2,825 and \$615, respectively. Revenue and net loss amounts from acquisitions included in the Private sector were \$6,003 and \$1,046, respectively. If these acquisitions had occurred on January 1, 2013, management estimates that consolidated revenue would have been \$270,992 and consolidated net income for the period would have been \$8,287 as compared to the amounts reported in the statement of comprehensive income for the same period. In determining these amounts, management has assumed that the fair values of the net assets acquired that were estimated and accounted for on the dates of acquisition would have been the same as if the acquisitions had

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occurred on January 1, 2013. The net income from acquisitions includes the associated amortization of acquired intangible assets recognized as if the acquisitions had occurred on January 1, 2013.

5. Other assets and liabilities

(a) Other assets

	March 31, 2013	December 31, 2012
Prepaid assets	\$ 20,960	\$ 19,961
Investment tax credits recoverable	4,386	3,726
Acquired contract assets	1,549	1,586
Sales tax receivable	1,822	414
Other receivables	8,990	3,491
Total current	\$ 37,707	\$ 29,178
Investment tax credits recoverable	\$ 8,751	\$ 8,316
Non-current trade and other receivables	9,897	9,013
Equity accounted investees (i)	13,801	13,456
Acquired contract assets	465	319
Total non-current	\$ 32,914	\$ 31,104

(i) The Company's share of net income in its investments currently being accounted for as equity investees was \$345 (2012 – loss of \$882).

(b) Other liabilities

	March 31, 2013	December 31, 2012
Contingent consideration	\$ 13,638	\$ 12,175
Other long liabilities	7,728	7,830
Total non-current liabilities	\$ 21,366	\$ 20,005

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6. Intangible assets

	Technology Assets	Customer Assets	Backlog	Non- compete agreements	Goodwill	Total
Cost						
Balance at January 1, 2013	\$ 508,049	\$ 183,087	\$ 14,798	\$ 2,726	\$ 91,225	\$ 799,885
Acquisitions through business combinations	43,593	23,600	906	-	4,500	72,599
Effect of movements in foreign exchange	(4,738)	(1,696)	(93)	(13)	(901)	(7,441)
Balance at March 31, 2013	\$ 546,904	\$ 204,991	\$ 15,611	\$ 2,713	\$ 94,824	\$ 865,043
Accumulated amortization and impairment losses						
Balance at January 1, 2013	\$ 286,519	\$ 94,770	\$ 13,598	\$ 2,643	\$ -	\$ 397,530
Amortization for the year	18,824	7,194	393	50	-	26,461
Effect of movements in foreign exchange	(1,805)	(543)	(85)	(13)	-	(2,446)
Balance at March 31, 2013	\$ 303,538	\$ 101,421	\$ 13,906	\$ 2,680	\$ -	\$ 421,545
Carrying amounts						
At January 1, 2013	\$ 221,530	\$ 88,317	\$ 1,200	\$ 83	\$ 91,225	\$ 402,355
At March 31, 2013	\$ 243,366	\$ 103,570	\$ 1,705	\$ 33	\$ 94,824	\$ 443,498

7. Bank indebtedness

On March 13, 2012, Constellation entered into a credit facility with a syndicate of Canadian chartered banks and U.S. banks in the amount of \$300,000 (December 31, 2012 - \$300,000). The revolving line-of-credit bears a variable interest rate and is due in full on February 29, 2016 with no fixed repayments required over the term to maturity. Interest rates are calculated at prime or LIBOR plus interest rate spreads based on a leverage table that considers Constellation's indebtedness at that time. The line-of-credit is secured by a general security agreement covering the majority of Constellation's and its subsidiaries' present and future real and personal property, assets and undertaking, including all shares, partnership interests and other equity interests held in the capital of any other company; and is subject to various debt covenants. As at March 31, 2013, \$109,000 (December 31, 2012 - \$46,000) had been drawn from this credit facility, and letters of credit totalling \$80 (December 31, 2012 - \$280) were issued, which limits the borrowing capacity on a dollar-for-dollar basis. Transaction costs associated with the line-of-credit were included as part of the carrying amount of the liability and are being amortized through profit or loss using the effective interest rate method. Amortized costs recognized in the period ended March 31, 2013 relating to this line-of-credit amounted to \$129 (March 31, 2012 - \$38). As at March 31, 2013, the carrying amount of such costs totalling \$1,515 (December 31, 2012 - \$1,644) has been classified as part of bank indebtedness in the statement of financial position.

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8. Provisions

At January 1, 2013	\$	6,396
Reversal		(320)
Provisions recorded during the period		502
Provisions used during the period		(186)
Effect of movements in foreign exchange		(61)
At March 31, 2013	\$	6,331

The provisions balance is comprised of various individual provisions for onerous contracts and other estimated liabilities of the Company of uncertain timing or amount.

9. Income taxes

Income tax expense is recognized on management's best estimate of the actual income tax rate for the interim period applied to the pre-tax income of the interim period for each entity in the consolidated group. As a result of foreign exchange fluctuations, acquisitions and ongoing changes due to intercompany transactions amongst entities operating in different jurisdictions, the Company has determined that a reasonable estimate of a weighted average annual tax rate cannot be determined on a consolidated basis. The Company's consolidated effective tax rate in respect of continuing operations for the three months ended March 31, 2013 was 22% (three months ended March 31, 2012 – 19%).

10. Capital and other components of equity

	Common Shares	
	Number	Amount
December 31, 2012	21,191,530	\$ 99,283
March 31, 2013	21,191,530	\$ 99,283

Dividends

During the period ended March 31, 2013 the Board of Directors approved and the Company declared dividends of \$1.00 per common share. The dividend of \$1.00 per share representing \$21,192 was paid and settled on April 4, 2013.

A dividend of \$1.00 per share representing \$21,192 was accrued as at December 31, 2012 and subsequently paid and settled on January 4, 2013.

11. Revenue

The Company sub-classifies revenue within the following components: license revenue, professional services revenue, hardware and other revenue, and maintenance and other recurring revenue. Software license revenue is

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comprised of license fees charged for the use of software products licensed under multiple-year or perpetual arrangements in which the fair value of maintenance and/or professional service fees are determinable. Professional service revenue consists of fees charged for implementation services, custom programming, product training and consulting. Hardware and other revenue includes the resale of third party hardware as part of customized solutions, as well as sales of hardware assembled internally. Maintenance and other recurring revenue primarily consists of fees charged for customer support on software products post-delivery and also includes recurring fees derived from combined software/support contracts, transaction revenues, managed services, and hosted products.

	Three months ended March 31,	
	2013	2012
License revenue	\$ 20,668	\$ 14,940
Professional services revenue	55,099	42,127
Hardware and other revenue	25,808	25,355
Maintenance and other recurring revenue	154,856	112,856
Total	\$ 256,431	\$ 195,278

Revenues from the application of contract accounting are typically allocated to license revenue, professional service revenue and hardware revenue based on their relative fair values when the amount recognized in the period is determined using the percentage of completion method under contract accounting.

Advances from customers for which the related services have not yet started or performance obligations are yet complete and billings in excess of costs incurred and recognized profits are recognized as deferred revenue.

12. Finance income and finance costs

	Three months ended March 31,	
	2013	2012
Gain on sale of available-for-sale financial assets transferred from other comprehensive income	\$ -	\$ (1,032)
Gain on sale of long-term assets	(369)	-
Other finance income	(121)	(37)
Finance income	\$ (490)	\$ (1,069)
Interest expense on bank indebtedness	\$ 585	\$ 217
Amortization of debt related transaction costs	129	682
Other finance costs	402	119
Finance costs	\$ 1,116	\$ 1,018

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The Company enters into forward foreign exchange contracts from time to time with the objective of mitigating volatility in profit or loss in respect of financial liabilities. During the period, the Company did not purchase any additional forward foreign exchange contracts. The Company had one contract outstanding as at December 31, 2012 with a value of \$19,000 and the contract was settled on January 3, 2013.

During the period, the Company sold the Technology and Cloud solution assets of the previously acquired Computer Software Innovations, Inc. ("CSWI") to Encore Technology Group for total proceeds of \$4,100 (which includes a hold-back receivable of \$500). No significant gain or loss arose on the transaction.

13. Earnings per share

Basic and diluted earnings per share

	Three months ended March 31,	
	2013	2012
Numerator:		
Net income	\$ 9,199	\$ 13,924
Denominator:		
Basic and diluted shares outstanding	21,191,530	21,191,530
Earnings per share		
Basic and diluted	\$ 0.43	\$ 0.66

14. Financial instruments

Fair values versus carrying amounts

The carrying values of accounts receivable, accounts payable, accrued liabilities, the majority of acquisition holdbacks and bank debt, approximate their fair values due to the short-term nature of these instruments. Bank debt is subject to market interest rates.

The Company has capitalized transaction costs associated with its current line of credit. As a result at March 31, 2013, the fair value of the line of credit is \$109,000 and the carrying value \$107,485. (December 31, 2012: fair value \$46,000, carrying value \$44,356).

The fair values of available-for-sale equity investments at the reporting date are determined by the quoted market values for each investment.

Fair value hierarchy

The table below analyzes financial instruments carried at fair value, by valuation method.

- level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities;
- level 2 inputs are inputs other than quoted prices included in level 1 that are observable for the asset or liability either directly (i.e. prices) or indirectly (i.e. derived from prices); and

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- level 3 inputs are inputs for the asset or liability that are not based on observable market data (i.e. unobservable inputs).

In the table below, the Company has segregated all financial assets and liabilities that are measured at fair value into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date. The Company has no financial assets or liabilities measured using level 2 inputs.

Financial assets and financial liabilities measured at fair value as at March 31, 2013 and December 31, 2012 in the financial statements are summarized below. The Company has no additional financial liabilities measured at fair value initially other than those recognized in connection with business combinations.

	March 31, 2013			December 31, 2012		
	Level 1	Level 3	Total	Level 1	Level 3	Total
Assets:						
Equity securities	\$ 581	\$ -	\$ 581	\$ 470	\$ -	\$ 470
	\$ 581	\$ -	\$ 581	\$ 470	\$ -	\$ 470
Liabilities:						
Contingent consideration	\$ -	\$ 16,912	\$ 16,912	\$ -	\$ 15,209	\$ 15,209
Foreign exchange forward contract	\$ -	\$ -	\$ -	\$ 233	\$ -	\$ 233
	\$ -	\$ 16,912	\$ 16,912	\$ 233	\$ 15,209	\$ 15,442

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy.

Balance at January 1, 2013	15,209
Increase from business acquisitions	1,623
Cash payments	-
Accrued interest	185
Other charges	(23)
Foreign exchange	(82)
Balance at March 31, 2013	16,912

Estimates of the fair value of contingent consideration is performed by the Company on a quarterly basis. Key unobservable inputs include revenue growth rates and the discount rate (8% to 11%). The estimated fair value increases as the annual growth rate increases and as the discount rate decreases and vice versa.

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15. Operating segments

Segment information is presented in respect of the Company's business and geographical segments. The accounting policies of the segments are the same as those described in the significant accounting policies section of these condensed consolidated interim financial statements.

Reportable segments

The Company has six operating segments, which have been aggregated into two reportable segments in accordance with IFRS 8 Operating Segments. The Company's Public Sector segment develops and distributes software solutions primarily to government and government-related customers. The Company's Private Sector segment develops and distributes software solutions primarily to commercial customers.

The determination that the Company has two reportable segments is based primarily on the assessment that differences in economic cycles and procedures for securing contracts between our governmental clients and commercial, or private sector clients, are significant, thus warranting distinct segmented disclosures.

Corporate head office operating expenses are allocated to the Company's segments based on the segment's percentage of total consolidated revenue for the allocation period.

Intercompany expenses (income) represent Constellation head office management fees and intercompany interest charged on related borrowings to the reportable segments.

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Three months ended March 31, 2013	Public Sector	Private Sector	Other	Consolidated Total
Revenue	\$ 176,130	\$ 80,301	\$ -	\$ 256,431
Expenses				
Staff	100,840	47,264	-	148,104
Hardware	13,951	2,060	-	16,011
Third party licenses, maintenance and professional services	11,132	7,308	-	18,440
Occupancy	4,620	1,960	-	6,580
Travel	7,398	2,108	-	9,506
Telecommunications	2,079	1,014	-	3,093
Supplies	3,653	995	-	4,648
Professional fees	2,632	829	-	3,461
Other, net	1,851	2,139	-	3,990
Depreciation	1,569	634	9	2,212
Amortization of intangible assets	17,068	9,393	-	26,461
	166,793	75,704	9	242,506
Foreign exchange (gain) loss	(980)	716	2,039	1,775
Equity in net (income) loss of equity investees	-	-	(344)	(344)
Finance income	(38)	(403)	(49)	(490)
Finance costs	199	202	715	1,116
Inter-company expenses (income)	4,549	2,429	(6,978)	-
	3,730	2,944	(4,617)	2,057
Profit before income tax	5,607	1,653	4,608	11,868
Current income tax expense (recovery)	2,917	2,877	(814)	4,980
Deferred income tax expense (recovery)	(1,076)	(1,235)	-	(2,311)
Income tax expense (recovery)	1,841	1,642	(814)	2,669
Net income	3,766	11	5,422	9,199

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Three months ended March 31, 2012	Public Sector	Private Sector	Other	Consolidated Total
Revenue	\$ 138,232	\$ 57,046	\$ -	\$ 195,278
Expenses				
Staff	73,574	32,057	-	105,631
Hardware	10,537	1,690	-	12,227
Third party licenses, maintenance and professional services	9,319	4,927	-	14,246
Occupancy	3,193	1,432	-	4,625
Travel	6,407	1,839	-	8,246
Telecommunications	1,627	870	-	2,497
Supplies	2,655	777	-	3,432
Professional fees	1,162	683	-	1,845
Other, net	1,790	1,472	-	3,262
Depreciation	1,211	413	94	1,718
Amortization of intangible assets	13,590	5,685	-	19,275
	125,065	51,845	94	177,004
Foreign exchange (gain) loss	822	506	(1,120)	208
Equity in net (income) loss of equity investees	-	-	882	882
Finance income	(15)	(19)	(1,035)	(1,069)
Finance costs	43	76	899	1,018
Inter-company expenses (income)	5,282	2,182	(7,464)	-
	6,132	2,745	(7,838)	1,039
Profit before income tax	7,035	2,456	7,744	17,235
Current income tax expense (recovery)	3,643	1,793	(633)	4,803
Deferred income tax expense (recovery)	(671)	(1,119)	298	(1,492)
Income tax expense (recovery)	2,972	674	(335)	3,311
Net income	4,063	1,782	8,079	13,924

16. Contingencies

In the normal course of operations, the Company is subject to litigation and claims from time to time. The Company may also be subject to lawsuits, investigations and other claims, including environmental, labour, product, customer disputes and other matters. Management believes that adequate provisions have been recorded in the accounts where required. Although it is not always possible to estimate the extent of potential costs, if any, management believes that the ultimate resolution of such contingencies will not have a material adverse impact on the results of operations, financial position or liquidity of the Company.

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On September 30, 2008, Constellation acquired certain assets and liabilities of Maximus Inc.'s Asset, Justice, and Education Solutions businesses ("MAJES"). As part of the acquisition, the Company also acquired certain long-term contracts that contain contingent liabilities which may, but are unlikely to, exceed \$16 million in the aggregate. The contingent liabilities relate to liquidated damages contractually available to customers for breaches of contracts by MAJES and for estimated damages available to customers for breaches of such contracts by MAJES where such contracts did not contain specified penalties. The contingent liabilities represent the difference between the maximum financial liabilities potentially due to customers less the amounts accrued in connection with the contracts assumed on acquisition.

In February 2011, MAXIMUS Inc. ("Maximus") and a subsidiary of Constellation received a letter from a customer initiating a dispute resolution process under the customer's contract. The customer alleged that the subsidiary of Constellation and Maximus failed to observe the most favoured customer pricing terms of the contract. The subsidiary of the Company, Maximus, and the customer have resolved the issues relating to the most favoured customer pricing terms of the contract without liability to the Company. The customer also alleged that the subsidiary of Constellation and Maximus failed to provide the services and products required to be delivered under the contract. The subsidiary of the Company, Maximus, and the customer, pursuant to the terms of the contract, entered into arbitration proceedings in respect of the customer's claims. The potential liability was undefined with respect to the claims in arbitration, however, the contract with the customer has a \$9 million limitation of liability clause that the Company believes will apply to all of the claims in arbitration, should there be an unfavourable outcome to the Company. In October 2012, the customer filed a claim in court alleging no contract existed between the customer and the subsidiary of Constellation and was seeking restitution of a minimum of \$12 million. In December 2012, the subsidiary of Constellation obtained an arbitration ruling in relation to the customer dispute. The arbitration ruling concluded that no amounts were owed by the subsidiary to the customer for the various claims made by the customer and that the customer owes the subsidiary approximately \$10 million in fees for services provided under the contract and for amounts owing due to a breach of contract by the customer. Constellation is seeking to obtain a court judgement to enforce the arbitration ruling. The gains based on this ruling have been deemed to be contingent in nature and, accordingly, has not been recognized in the condensed consolidated interim financial statements.

In July 2012, a subsidiary of Constellation received a notice of reassessment for the 2004 taxation year from the Canadian tax authorities ("CRA") which increased taxable income of the subsidiary by approximately \$20 million relating to a gain on the sale of property between entities under common control. As a result of the notice of reassessment, the CRA has determined that the subsidiary owes approximately \$6 million in federal tax and interest and approximately \$5 million in provincial tax and interest. In order to appeal the reassessment, the subsidiary paid \$8 million in September 2012 representing 50% of the amount owing from the federal reassessment and 100% of the amount owing from the provincial reassessment. At this stage, the Company believes the proposed reassessment is without merit and is challenging the reassessment. During the period, the Company filed an appeal with the Tax Court of Canada. The Company believes that it has adequately provided for the probable outcome in respect of this matter and as such no additional provision has been recorded in these financial statements during the period. There is no assurance, however, that the Company's appeal will be successful and, if unsuccessful, the Company's future financial results and tax expense could be adversely affected. The \$8 million payment made in September 2012 has been recorded in other non-current assets, representative of the deposit on account.

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17. Changes in non-cash operating working capital

	2013	2012
Decrease in accounts receivable	\$ 5,305	\$ 773
Increase in work in progress	(1,853)	(2,735)
Increase in other current assets	(7,094)	(2,081)
Increase in inventory	(177)	(735)
(Increase) decrease in non-current assets	(1,695)	1,067
Change in acquired contract assets and liabilities	(1,869)	(2,558)
Increase (decrease) in other non-current liabilities	116	(829)
Decrease in accounts payable and accrued liabilities excluding holdbacks from acquisitions	(25,384)	(37,946)
Increase in deferred revenue	28,615	21,490
Decrease in provisions	(88)	(790)
	\$ (4,124)	\$ (24,344)

18. Subsequent events

Subsequent to March 31, 2013, the Company acquired 100% of the shares of two additional entities for aggregate cash consideration of \$1,759 on closing plus cash holdbacks of \$483 in total consideration of \$2,242. The contingent consideration is payable on the achievement of certain financial targets in the post-acquisition period. The business acquisitions include companies catering to the health clubs and transit markets, and are all software companies similar to the existing business of the Company. One of the businesses will be included in the Company's Public Sector segment, and one in the Private Sector segment. Due to the timing of certain acquisitions completed subsequent to March 31, 2013, the Company is unable to provide additional disclosure as the accounting for these business combinations is incomplete.

On May 1, 2013 the Company declared a \$1.00 per share dividend that is payable on July 3, 2013 to all common shareholders of record at close of business on June 17, 2013.