Constellation Software Inc. Announces Results for the Third Quarter Ended September 30, 2011

TORONTO, ONTARIO (November 2, 2011) -- Constellation Software Inc. (TSX:CSU) ("Constellation" or the "Company") today announced its financial results for the three and nine months ended September 30, 2011. Please note that all dollar amounts referred to in this press release are U.S. Dollars unless otherwise stated.

The following press release should be read in conjunction with the Unaudited Condensed Consolidated Interim Financial Statements for the three and nine months ended September 30, 2011 and the accompanying notes, and with our annual Consolidated Financial Statements and our annual MD&A for the year ended December 31, 2010 which can be found on SEDAR at www.sedar.com and on the Company's website www.sedar.com. Additional information about the Company is also available on SEDAR at www.sedar.com.

Q3 2011 Highlights:

- Revenue grew 24% compared to Q3 2010. Organic revenue growth was 11% in Q3 2011 compared to negative 3% in Q3 2010.
- Adjusted EBITDA grew 40% compared to Q3 2010.
- Adjusted EBITDA margin was 22% in Q3 2011 compared to 19% in Q3 2010.
- Adjusted net income grew 76% compared to Q3 2010.
- Two acquisitions were completed in the quarter for net cash consideration of \$2 million.
- Subsequent to September 30, 2011, the Company completed three acquisitions for aggregate cash consideration of \$2.6 million.

Total revenue for the quarter ended September 30, 2011 was \$202 million, an increase of 24%, or \$38 million, compared to \$164 million for the comparable period in 2010. For the first nine months of 2011 total revenues were \$575 million, an increase of 24%, or \$113 million, compared to \$462 million for the comparable period in 2010.

Constellation acquired the Public Transit Solutions business ('PTS') from Continental Automotive AG ('Continental') on November 2, 2009. Given the substantial amount of non-recurring revenue historically earned by PTS, gross revenue from PTS has fluctuated significantly in the past and will continue to do so in the future. As well, a number of acquired contracts were recorded at their estimated fair value as of the date of acquisition. Under this treatment, excess profits or costs relative to estimated normalized profitability are recorded as acquired contract assets or liabilities and amortized against revenues over the remaining life of the contract. As a result, the revenue and costs of these contracts reflected through profit or loss will differ from the revenue and costs that would have been recognized under normal course percentage of completion contract accounting. As such, management has chosen to provide supplemental organic growth disclosure to provide greater clarity regarding the impact of PTS on Constellation's consolidated financial results. Excluding PTS, organic growth for Constellation was 6% in Q3 2011 and 6% for the nine months ended September 30, 2011.

The following table provides a summary of the impact of PTS on Constellation's organic revenue growth:

Organic Revenue Growth							
	Three months ended September 30, 2011	Nine months ended September 30, 2011					
Constellation	11%	10%					
Constellation excluding PTS	6%	6%					

Adjusted EBITDA for the third quarter 2011 was \$44 million, a 40% increase compared to the prior year's third quarter Adjusted EBITDA of \$32 million. Third quarter Adjusted EBITDA per share on a fully diluted basis increased 40% to \$2.10, compared to \$1.50 for the same period last year. Adjusted EBITDA for the nine month period ended September 30, 2011 was \$121 million, an increase of 45% over last year's Adjusted EBITDA of \$84 million for the same period. Adjusted EBITDA per share on a fully diluted basis for the nine month period ended September 30, 2011 increased 45% to \$5.72, compared to \$3.95 for the same period in 2010.

Adjusted net income for the third quarter 2011 was \$40 million, compared to the prior year's third quarter Adjusted net income of \$23 million, a 76% increase. Third quarter Adjusted net income per share on a fully diluted basis increased 76% to \$1.87 compared to \$1.06 for the prior year's third quarter. Adjusted net income for the nine month period ended September 30, 2011 was \$100 million, an increase of 64% over last year's Adjusted net income of \$61 million for the same period. Adjusted net income per share on a fully diluted basis for the nine month period ended September 30, 2011 increased 64% to \$4.73, compared to \$2.88 for the same period in 2010.

Net income for the quarter ended September 30, 2011 was \$22 million compared to net income of \$9 million for the same period in 2010. On a per share basis this translated into a net income per diluted share of \$1.03 in the quarter ended September 30, 2011 vs. a net income per diluted share of \$0.41 in the quarter ended September 30, 2010. For the first nine months of 2011, net income was \$145 million or \$6.83 per diluted share compared to \$19 million or \$0.90 per diluted share in the first nine months of 2010. Net income in the three months ended September 30, 2011 was positively impacted by the growth in our Adjusted EBITDA and gains on sale of available-for-sale equity securities, offset by an increase in amortization of intangible assets. Net income in the nine months ended September 30, 2011 was positively impacted by the growth in our Adjusted EBITDA, gains on sale of available-for-sale equity securities, and increase in future tax recovery, offset by an increase in amortization of intangible assets.

The following table displays our revenue by reportable segment and the percentage change for the three and nine months ended September 30, 2011 compared to the same periods in 2010:

Public Sector
Licenses
Professional services
Hardware and other
Maintenance
Private Sector

Professional services Hardware and other Maintenance

Three month	Period-	Over-		
Septembe	Period Change			
<u>2011</u>	2010	<u>\$</u>	<u>%</u>	
(\$000,	except per	rcentages)		
9,832	9,044	788	9%	
36,706	35,470	1,236	3%	
29,035	17,772	11,263	63%	
74,269	58,878	15,391	26%	
149,842	121,164	28,678	24%	
4,713	3,761	952	25%	
9,018	7,624	1,394	18%	
3,019	2,541	478	19%	
35,661	28,498	7,163	25%	
52,411	42,424	9,987	24%	

Nine montl	Nine months ended Period-Over-Period								
Septeml	oer 30,	Change							
<u>2011</u>	2010	<u>\$</u>	<u>%</u>						
(\$00	except p	percentages))						
30,592	25,375	5,217	21%						
109,200	105,850	3,350	3%						
74,311	46,013	28,298	62%						
212,929	169,291	43,638	26%						
427,032	346,529	80,503	23%						
13,927	9,362	4,565	49%						
25,929	20,941	4,988	24%						
8,847	6,074	2,773	46%						
99,249	79,073	20,176	26%						
147,952	115,450	32,502	28%						

Public Sector

Licenses

For the quarter ended September 30, 2011, total revenue in the public sector reportable segment increased 24%, or \$29 million, to \$150 million, compared to \$121 million for the quarter ended September 30, 2010. For the nine months ended September 30, 2011, total revenue increased by 23% or \$80 million, to \$427 million, compared to \$347 million for the comparable period in 2010. The

increases for both the three and nine month periods were significant across our license, hardware and other, and maintenance revenue streams. Revenue growth from acquired businesses was significant for both the three and nine month periods as we completed seventeen acquisitions since the beginning of 2010 in our public sector segment. Revenues increased organically by 12% in Q3 2011 and 10% in the nine months ended September 30, 2011 compared to the same periods in 2010. Excluding PTS, revenues increased organically by 5% in Q3 2011 and 4% in the nine months ended September 30, 2011.

Organ	Organic Revenue Growth							
	Three months ended September 30, 2011	Nine months ended September 30, 2011						
Public Sector	12%	10%						
Public Sector excluding PTS	5%	4%						

The organic revenue change was primarily driven by the following:

Volaris operating group (formerly the Trapeze operating group) (increase of approximately \$15 million in Q3 2011 and an increase of approximately \$33 million for the nine months ended September 30, 2011). For both the three and the nine months ended September 30, 2011, organic growth was primarily driven from strong revenue from existing clients and new customers in its transit and agricultural business units.

Private Sector

For the quarter ended September 30, 2011, total revenue in the private sector reportable segment increased by 24%, or \$10 million, to \$52 million, compared to \$42 million for the quarter ended September 30, 2010. For the nine months ended September 30, 2011 total revenue increased by 28% or \$33 million, to \$148 million, compared to \$115 million for the comparable period in 2010. Revenue growth from acquired businesses was significant for both the three and nine month periods ended September 30, 2011 as we completed twenty acquisitions since the beginning of 2010 in our private sector segment. Revenues increased organically by 9% in Q3 2011 and 10% in the nine months ended September 30, 2011 compared to the same periods in 2010.

The organic revenue change was primarily driven by the following:

- Jonas operating group (increase of approximately \$3 million in Q3 2011 and an increase of approximately \$7 million for the nine months ended September 30, 2011). Jonas' organic growth was driven by strong sales to both existing and new customers primarily in its health club and food services verticals.
- **Homebuilder operating group** (increase of approximately \$2 million in Q3 2011 and approximately \$6 million for the nine months ended September 30, 2011). The organic growth was primarily driven by strong sales to both existing and new customers in Homebuilders' pulp and paper manufacturer and lease management verticals.

Constellation's bank indebtedness, net of cash, decreased to \$18 million at September 30, 2011 as compared to \$15 million at December 31, 2010, mainly due to a \$43 million dividend payment and acquisitions of \$36 million, offset by \$81 million in cash flow from operations.

As disclosed in the Company's press release dated April 4, 2011, the Board of Directors is currently undertaking a review of strategic alternatives for the Company with the objective of enhancing shareholder value. As part of this strategic review process, the Board of Directors has been evaluating a broad range of strategic options, including but not limited to the sale of the Company and various financial restructuring options. Given current market conditions, the Board of Directors has determined not to pursue a sale transaction at this time. However, the Board of Directors is continuing to develop and assess a variety of strategic options with the objective of enhancing shareholder value. No decision on any particular strategic alternative has been reached at this time. There is no defined timeline for completion of this strategic review and there can be no assurance that this review will result in any specific action.

Outlook

For fiscal 2011, the Company expects gross revenue to be in the range of \$765 million to \$775 million and Adjusted EBITDA to be in the range of \$160 million to \$170 million. These statements are "forward looking statements" and are based on various assumptions which management believes are reasonable under the current circumstances. Although management believes the assumptions are reasonable in the current circumstances, they are subject to various risks and uncertainties and there are several factors that could cause actual results to differ materially from those specified above. See "Forward Looking Statements".

Conference Call and Webcast

Management will host a conference call at **8:30 a.m.** (ET) on Thursday, November **3, 2011** to answer questions regarding the results. The teleconference numbers are 416-340-2216 or 866-226-1792. The call will also be webcast live and archived on Constellation's web site at www.csisoftware.com.

A replay of the conference call will be available as of 11:30 a.m. ET the same day until 11:59 p.m. ET on November 16, 2011. To access the replay, please dial 905-694-9451 or 800-408-3053 followed by the passcode 5430585#.

Forward Looking Statements

Certain statements herein may be "forward looking" statements that involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of Constellation or the industry to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Specifically, the statements included under "Outlook" above are forward looking and are based on the assumptions that revenue growth will be in the range of 21%-23% for fiscal 2011 (which includes the impact of all companies acquired to date and organic growth consistent with the recent performance of the Company). Adjusted EBITDA margins will be in the range of 21-22% for fiscal 2011 (which is consistent with the recent performance of the Company), no material acquisitions will be completed during the remainder of fiscal 2011 and general economic and market conditions will remain consistent with those in effect on November 2, 2011. Forward looking statements involve significant risks and uncertainties, and should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of whether or not such results will be achieved. A number of factors could cause actual results to vary significantly from the results discussed in the forward looking statements, including the risk that revenue can fluctuate significantly based on the demand for our software products, level of product and price competition, the geographical mix of our sales together with fluctuations in foreign currency, changes in mix and pricing of software solutions that

our customers demand, our ability to successfully implement projects, order cancellations, renewal of maintenance agreements with customers, and patterns of spending and changes in budgeting cycles of our customers, and the risk that Adjusted EBITDA can fluctuate significantly based on the pricing and mix of software solutions that we sell, our customer demand, the geographical mix of our sales and cost base together with fluctuations in foreign currency exchange rates, and employee bonuses which are based on the performance of the Company. These forward looking statements reflect current assumptions and expectations regarding future events and operating performance and are made as of the date hereof and Constellation assumes no obligation, except as required by law, to update any forward looking statements to reflect new events or circumstances.

Non-IFRS Measures

This press release includes certain measures which have not been prepared in accordance with IFRS such as Adjusted EBITDA, Adjusted EBITDA margin, Adjusted net income and Adjusted net income margin.

The term "Adjusted EBITDA" refers to net income before deducting finance income, finance costs, income taxes, impairment of non-financial assets, depreciation, amortization, and foreign exchange loss (gain). The Company believes that Adjusted EBITDA is useful supplemental information as it provides an indication of the results generated by the Company's main business activities prior to taking into consideration how those activities are financed and taxed and also prior to taking into consideration asset depreciation and the other items listed above. "Adjusted EBITDA margin" refers to the percentage that Adjusted EBITDA for any period represents as a portion of total revenue for that period.

"Adjusted net income" means net income plus non-cash expenses (income) such as amortization of intangible assets, deferred income taxes, and certain other expenses (income). The Company believes that Adjusted net income is useful supplemental information as it provides an indication of the results generated by the Company's main business activities prior to taking into consideration amortization of intangible assets, deferred income taxes, and certain other non-cash expenses (income) incurred by the Company from time to time. "Adjusted net income margin" refers to the percentage that Adjusted net income for any period represents as a portion of total revenue for that period.

Adjusted EBITDA and Adjusted net income are not recognized measures under IFRS and, accordingly, shareholders are cautioned that Adjusted EBITDA and Adjusted net income should not be construed as alternatives to net income determined in accordance with IFRS. The Company's method of calculating Adjusted EBITDA and Adjusted net income may differ from other issuers and, accordingly, Adjusted EBITDA and Adjusted net income may not be comparable to similar measures presented by other issuers.

The following table reconciles Adjusted EBITDA to net income:

	Three months ended September 30,
	2011 2010
	(\$000, except percentages)
Total revenue	\$ 202,253 \$ 163,588
Net income	21,918 8,786
Add back:	
Income tax expense (recovery)	3,145 1,676
Foreign exchange (gain) loss	(<mark>905</mark>) 1,622
Finance income	(2,795) (306)
Finance costs	1,462 1,315
Impairment of non-financial assets	518 -
Amortization of intangible assets	19,135 16,782
Depreciation	1,957 1,964
Adjusted EBITDA	44,435 31,839
Adjusted EBITDA margin	22% 19%

(\$00	<u>2011</u> 00, except	ре	<u>2010</u> rcentages)	
\$	574,984	\$	461,979	
	144,746		19,139	
	(87,255)		6,316	
	3,028		2,043	
	(6, 167)		(900)	
	4,589		3,672	
	518		-	
	55,733		48,666	
	6,039		4,728	
	121,231		83,664	
	21%		18%	

The following table reconciles Adjusted net income to net income:

	Three mon Septem 2011 (\$000, except				
Total revenue	\$ 202,253	\$ 163,588			
Net income Add back:	21,918	8,786			
Amortization of intangible assets	19,135	16,782			
Impairment of non-financial assets	518	- (0.050)			
Deferred income tax recovery	(1,854)	(3,052)			
Adjusted net income	39,717	22,516			
Adjusted net income margin	20%	14%			

Nine mont Septem	
2011 (\$000, except	2010 percentages)
\$ 574,984	\$ 461,979
144,746	19,139
55,733 518	48,666 -
(100,731)	(6,718)
100,266 17%	61,087 13%

The following tables provide supplemental net income and cash flow information of PTS:

MD&A Disclosure For the three and nine months ended September 30, 2011 (In thousands of U.S. dollars)

Statement of Operations

For the three and nine months ended September 30, 2011

	Fo	r the three mont	ths ende	ed Septen	nber 30	For the nine months ended September 30, 2011				
(Unaudited)	5	Constellation Softw are Inc. (excluding PTS)		PTS		Consolidated		Constellation of tw are Inc. cluding PTS)	PTS	Consolidated
Revenue	\$	160,416	\$ 4	11,837	\$	202,253	\$	465,145	\$109,839	\$ 574,984
Expenses		123,967	3	33,851		157,818		363,791	89,962	453,753
Adjusted EBITDA		36,449		7,986		44,435		101,354	19,877	121,231
EBITDA as % Total Revenue		23%		19%		22%		22%	18%	21%
Depreciation		1,732		225		1,957		4,975	1,064	6,039
Amortization of intangible assets		19,135		-		19,135		55,733	-	55,733
Other expenses (income), net		(1,524)		(196)		(1,720)		(123)	2,091	1,968
Income before income taxes		17,106		7,957		25,063		40,769	16,722	57,491
Income taxes (recovery)										
Current		3,334		1,665		4,999		10,124	3,352	13,476
Future		(1,472)		(382)		(1,854)		(100,242)	(489)	(100,731)
Income tax expense (recovery)		1,862		1,283		3,145		(90,118)	2,863	(87,255)
Net Income	\$	15,244	\$	6,674	\$	21,918	\$	130,887	\$ 13,859	\$ 144,746

Cash flow from operating activities

For the three and nine months ended September 30, 2011

	For the three months ended September 30, 2011					For the nine months ended September 30,				0, 2011	
naudited)	S	Constellation of tware Inc. cluding PTS)		PTS	Coi	nsolidated	Sc	Constellation of tw are Inc. cluding PTS)	PTS	Cor	nsolidated
sh flows from operating activities:											
Net income	\$	15,244	\$	6,674	\$	21,918	\$	130,887	\$ 13,859	\$	144,746
Adjustments to reconcile net income to											
net cash flows from operations:											
Depreciation		1,732		225		1,957		4,975	1,064		6,039
Amortization of intangible assets		19,135		-		19,135		55,733	-		55,733
Income tax expense (recovery)		1,862		1,283		3,145		(90,118)	2,863		(87,255)
Other non-cash items		(1,559)		(161)		(1,720)		(113)	2,081		1,968
Change in non-cash operating working											
capital		14,968		(2,457)		12,511		(1,265)	(29,172)		(30,437)
Income taxes paid		(3,278)		(17)		(3,295)		(9,714)	(309)		(10,023)
Cash flows from operating activities	\$	48,104	\$	5,547	\$	53,651	\$	90,385	\$ (9,614)	\$	80,771

The following table reconciles Adjusted EBITDA to net income for PTS:

Adjusted EBITDA to net income reconciliation
For the three and nine months ended September 30, 2011

	F	or the three mor	iths ended Sep	tember 30, 2011	For the nine months ended September 30, 2011				
(Unaudited)	5	Constellation Softw are Inc. (excluding PTS)		Consolidated	5	Constellation Softw are Inc.	PTS	Consolidated	
Total revenue	\$	160,416	\$41,837	\$ 202,253	\$	465,145	\$109,839	\$ 574,984	
Net income		15,244	6,674	21,918		130,887	13,859	144,746	
Add back:									
Income tax expense		1,862	1,283	3,145		(90,118)	2,863	(87,255)	
Other expenses (income)		(1,524)	(196)	(1,720)		(123)	2,091	1,968	
Amortization of intangible assets		19,135	-	19,135		55,733	-	55,733	
Depreciation		1,732	225	1,957		4,975	1,064	6,039	
Adjusted EBITDA		36,449	7,986	44,435		101,354	19,877	121,231	
Adjusted EBITDA margin		23%	19%	22%		22%	18%	21%	

About Constellation Software Inc.

Constellation's common shares are listed on the Toronto Stock Exchange under the symbol "CSU". Constellation Software is an international provider of market leading software and services to a number of industries across both the public and private sectors. The Company acquires, manages and builds vertical market software businesses that provide mission-critical software solutions to address the specific needs of its customers in those industries.

For further information:

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SOURCE: CONSTELLATION SOFTWARE INC.

Condensed Consolidated Interim Statements of Financial Position (In thousands of U.S. dollars)

	Sep	September 30, 2011		December 31, 2010		January 1, 2010
Assets						
Current assets:						
Cash	\$	18,171	\$	30,911	\$	33,249
Equity securities available-for-sale		20,637		23,723		22,323
Accounts receivable		108,456		90,898		95,431
Work in progress		34,143		25,607		23,077
Inventories		16,177		15,945		14,320
Other assets		24,088		26,463		26,261
		221,672		213,547		214,661
Non-current assets:						
Property and equipment		14,473		13,469		8,226
Deferred income taxes		108,286		15,368		4,779
Other assets		26,140		23,548		13,879
Intangible assets		274,508		269,987		222,239
		423,407		322,372		249,123
Total assets	\$	645,079	\$	535,919	\$	463,784
Liabilities and Shareholders' Equity						
Current liabilities:						
Bank indebtedness	\$	35,797	\$	46,041	\$	41,153
Accounts payable and accrued liabilities		103,010		104,905		86,639
Deferred revenue		187,188		158,025		135,299
Provisions		2,326		2,253		8,312
Acquired contract liabilities		6,211		10,908		7,652
Acquisition holdback payments		12,631		6,920		3,587
Income taxes payable		4,711		1,424		3,757
		351,874		330,476		286,399
Non-current liabilities:						
Deferred income taxes		11,414		17,809		16,321
Acquired contract liabilities		29,333		35,633		41,482
Acquisition holdback payments		2,473		2,744		2,537
Other liabilities		6,795		6,206		4,018
		50,015		62,392		64,358
Total liabilities		401,889		392,868		350,757
Shareholders' equity:						
Capital stock		99,283		99,283		99,283
Accumulated other comprehensive income		6,299		8,522		3,004
Retained earnings		137,608		35,246		10,740
		243,190		143,051		113,027
Total PolyBiton and shoulded by "		045.070	Φ.	F0F 040	Φ.	100 701
Total liabilities and shareholders' equity	\$	645,079	\$	535,919	\$	463,784

Condensed Consolidated Interim Statements of Comprehensive Income (In thousands of U.S. dollars, except per share amounts)

	Three months ended		Nine months ended September 30,			
	Septemb 2011	oer 30), 2010	Septemb 2011	er 3), 2010
Revenue	\$ 202,253	\$	163,588	\$ 574,984	\$	461,979
Expenses						
Staff	103,085		88,501	299,691		263,354
Hardware	18,723		14,138	47,607		31,812
Third party license, maintenance and professional services	13,320		10,139	37,932		26,673
Occupancy	4,948		4,257	14,251		12,240
Travel	7,221		5,530	20,679		16,687
Telecommunications	2,554		2,241	7,435		6,818
Supplies	3,451		2,824	11,747		8,408
Professional fees	2,068		1,927	6,788		5,766
Other	2,448		2,192	7,623		6,557
Income before the undernoted	44,435		31,839	121,231		83,664
5						. ===
Depreciation	1,957		1,964	6,039		4,728
Amortization of intangible assets	19,135		16,782	55,733		48,666
Impairment of non-financial assets	518			518		
Foreign exchange (gain) loss	(905)		1,622	3,028		2,043
Finance income	(2,795)		(306)	(6, 167)		(900)
Finance costs	1,462		1,315	4,589		3,672
	19,372		21,377	63,740		58,209
Profit before income tax	25,063		10,462	57,491		25,455
Current income tax expense	4,999		4,728	13,476		13,034
Deferred income tax recovery	(1,854)		(3,052)	(100,731)		(6,718)
Income tax expense (recovery)	3,145		1,676	(87,255)		6,316
Net income	21,918		8,786	144,746		19,139
Net change in fair value						
on available-for-sale financial						
assets during the period	913		870	4,478		3,354
Net unrealized foreign exchange adjustment						
gain (loss) on available-for-sale financial						
assets during the period	(308)		409	(90)		(31)
assets during the period	(300)		403	(90)		(31)
Reclassification of unrealized gain						
upon derecognition of available-for-sale						
investments	-		-	-		(696)
Amounts reclassified to profit during the period						
related to realized gains on						
available-for-sale investments	(2,770)		-	(5,882)		-
	,			, ,		
Foreign currency translation differences from foreign operations	(2,015)		1,517	(1,212)		1,888
Current tax recovery	75		-	75		-
Deferred tax recovery (expense)	430		(404)	408		(1,056)
Other comprehensive income for the period, net of income tax	(3,675)		2,392	(2,223)		3,459
Total comprehensive income for the period	\$ 18,243	\$	11,178	\$ 142,523	\$	22,598
Earnings per share						
Basic and diluted	\$ 1.03	\$	0.41	6.83	\$	0.90

Condensed Consolidated Statements of Changes in Equity (In thousands of U.S. dollars)

Nine months ended September 30, 2011					
Capital st	Capital stock Accumulated other comprehensive income/(loss) Cumulative Amou		Total accumulated other comprehensive income/(loss)	Retained earnings	Total
	translation account	related to gains/losses on available- for-sale financial assets			
Balance at January 1, 2011 \$ 99,2	283 \$ 1,379	\$ 7,143	\$ 8,522	\$ 35,246	\$ 143,051
Total comprehensive income for the period					
Net income				144,746	144,746
Other comprehensive income (loss)					
Net change in fair value on available-for-sale financial					
assets during the period		4,478	4,478	-	4,478
Net unrealized foreign exchange adjustment gain (loss) on available-for-sale financial					
assets during the period		(90)	(90)	-	(90)
Amounts reclassified to profit during the period related to realized gains on					
available-for-sale investments		(5,882)	(5,882)	-	(5,882)
Foreign currency translation differences from foreign operations	(1,212)		(1,212)	-	(1,212)
Current tax recovery	75		75		75
Deferred tax recovery	124	284	408	-	408
Total other comprehensive income (loss) for the period	(1,013)	(1,210)	(2,223)	-	(2,223)
Total comprehensive income for the period	(1,013)	(1,210)	(2,223)	144,746	142,523
Transactions with owners, recorded directly in equity Dividends to owners of the Company				(42,384)	(42,384)
Balance at September 30, 2011 \$ 99,2	283 \$ 366	\$ 5,933	\$ 6,299	\$ 137,608	\$ 243,190

Condensed Consolidated Statements of Changes in Equity (In thousands of U.S. dollars)

Nine months ended September 30, 2010						
Tamo monto origon opportuos oo, 2010	Capital stock	compre income Cumulative translation		Total accumulated other comprehensive income/(loss)	Retained earnings	Total
			for-sale financial assets			
Balance at January 1, 2010	\$ 99,283	\$ -	\$ 3,004	\$ 3,004	\$ 10,740	\$ 113,027
Total comprehensive income for the period						
Net income					19,139	19,139
Other comprehensive income (loss)						
Net change in fair value on available-for-sale financial assets during the period			3,354	3,354		3,354
			3,334	3,334	-	3,334
Net unrealized foreign exchange adjustment gain (loss) on available-for-sale financial						
assets during the period			(31)	(31)	-	(31)
Reclassification of unrealized gain from prior periods upon derecognition of available-for-sale						
investments			(696)	(696)	-	(696)
Foreign currency translation differences from foreign op-	erations	1,888	-	1,888	-	1,888
Deferred tax expense		(212)	(844)	(1,056)	-	(1,056)
Total other comprehensive income (loss) for the p	eriod	1,676	1,783	3,459	-	3,459
Total comprehensive income for the period		1,676	1,783	3,459	19,139	22,598
Transactions with owners, recorded directly in equity Dividends to owners of the Company					(5,510)	(5,510)
Balance at September 30, 2010	\$ 99,283	\$ 1,676	\$ 4,787	\$ 6,463	\$ 24,369	\$ 130,115

Condensed Consolidated Statements of Cash Flows (In thousands of U.S. dollars)

	Three mont Septem		Nine mont Septem	
	2011	2010	2011	2010
Cash flows from operating activities:				
Net income \$	21,918	\$ 8,786	\$ 144,746	\$ 19,139
Adjustments for:	,	. ,	. ,	. ,
Depreciation	1,957	1,964	6,039	4,728
Amortization of intangible assets	19,135	16,782	55,733	48,666
Impairment of non-financial assets	518	-	518	-
Finance income	(2,795)	(306)	(6, 167)	(900)
Finance costs	1,462	1,315	4,589	3,672
Income tax expense (recovery)	3,145	1,676	(87,255)	6,316
Foreign exchange (gain) loss	(905)	1,622	3,028	2,043
Change in non-cash operating working capital	12,511	1,353	(30,437)	(2,628)
Income taxes paid	(3,295)	(8,710)	(10,023)	(13,926)
Net cash flows from operating activities	53,651	24,482	80,771	67,110
Cash flows from financing activities:				
Interest paid	(1,526)	(1,008)	(3,989)	(3,140)
Decrease in other non current liabilities	(1,800)	(716)	(1,959)	(209)
Decrease in bank indebtedness, net	(67,746)	(19,825)	(12,031)	(3,471)
Dividends paid	-	-	(42,755)	(5,510)
Net cash flows from financing activities	(71,072)	(21,549)	(60,734)	(12,330)
Cash flows from investing activities:				
Acquisition of businesses, net of cash				
acquired	(1,510)	(3,628)	(33,054)	(43,533)
Post-acquisition settlement payments, net of receipts	(1,503)	(2,667)	(2,602)	(5,560)
Purchases of available-for-sale equity securities	-	(2,163)	(5,944)	(10,411)
Proceeds from sale of available-for-sale equity securities	7,011	-	13,499	-
Decrease in restricted cash	107	-	557	1,272
Interest and dividends received	164	118	318	197
Property and equipment purchased	(1,640)	(1,926)	(5,704)	(5,149)
Cash flows provided for (used in) investing activities	2,629	(10,266)	(32,930)	(63,184)
Effect of currency translation adjustment on				
cash and cash equivalents	2,751	1,625	153	(191)
Decrease in cash and cash equivalents	(12,041)	(5,708)	(12,740)	(8,595)
Cash, beginning of period	30,212	30,362	30,911	33,249
Cash, end of period	18,171	\$ 24,654	\$ 18,171	\$ 24,654